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Reagan Aide Sees Senate Ratification of Arms Agreement

By Don Oberdorfer

Washington Post Service

WASHINGTON — President

Reagan's national security

adviser, Frank C. Carlucci, pre-

sided Sunday that the "98 percent

of the U.S.-Soviet treaty ban-

on medium- and shorter-range

missiles would win Senate

ratification, but a leading Senate

conservative warned that legislative

difficulties could kill the treaty.

Mr. Carlucci said, referring to the

Senate's role, "I think it will be

ruled by the Senate. I think it will

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viet Union," Mr. Cranston said.

"That could doom us to a very

dangerous, escalating, costly arms

race, in terms of many, many

years."

The Senate Republican leader,

Bob Dole of Kansas, who said he

hopes to be on Mr. Reagan's side in

favor of the treaty, defended the

Senate's prerogatives in legislating

on the subject.

"We have a role to play, it ought

to be a constructive role," Mr. Dole

said. "The Senate is not just to

rubber stamp treaties. We are sup-

posed to go through the process,

have the hearings, improve them

where we can, and we're going to

be an active participant in that."

The senators expressed uncer-

tainty whether the United States

and the Soviet Union would be able

to complete a more sweeping and

important treaty slashing strategic,

or long-range, weapons by 50 per-

cent in the near future. A joint

statement Friday pledged Mr. Rea-

gan and Mr. Gorbachev to work

toward the signing of such a treaty

in Moscow in the first half of 1988.

"I hope they don't rush to judg-

ment on a strategic arms accord,"

said Mr. Dole. Mr. Cranston said

the Senate would have to move

swiftly next year on ratifying the

medium-range treaty if a strategic

arms pact was to be completed.

Assistant Secretary of State Ro-

zanne L. Ridgway, who was inter-

viewed on the ABC program "This

Week," expressed optimism on the

basis of recent U.S.-Soviet discus-

sions. See ARMS, Page 4

Yeltsin Affair Proves Delicate for Gorbachev

By Philip Taubman

New York Times Service

MOSCOW — On Saturday eve-

ning, Soviet newspapers received a

report from the news agency Tass

that Boris N. Yeltsin, head of the

new party organization and a

governing member of the Politbu-

ro, "I to resign at a recent

meeting."

Nineteen minutes later, Tass ad-

ded Soviet editors that it was

apologetically recommended not to

publish the information.

The abrupt turnaround was an in-

dication of the sensitivity and vol-

atility of an affair that has posed a

acute political problem for Mil-

lady S. Gorbachev and given the

side world a rare glimpse of fric-

tion in the Kremlin.

Mr. Yeltsin stunned the party

leadership Oct. 21 at a Central

committee meeting by complain-

ing about what he saw as the slow

pace of change and questioning

Mr. Gorbachev's leadership, Soviet

officials say.

Mr. Yeltsin's actions were re-

ported in Western newspapers last

week but have yet to be mentioned

in the Soviet press. According to

the Tass account that was censured,

a senior party official, Anatoli F.

Lukyanov, said at a news confer-

ence Saturday that Mr. Yeltsin had

threatened to resign.

The affair has demonstrated that

underneath the talk of openness

and unfettered political discourse

there are still stringent limits on

debate, even at the highest levels.

It has also underscored that there

are two standards of openness, or

openness: one for Western con-

sumption, and a more restrictive

one within the Soviet Union.

The most pressing concern for

Mr. Gorbachev is how to resolve

the affair without giving encour-

agement to opponents and without

appearing to tolerate insubordina-

tion, Soviet officials said.

Mr. Yeltsin, until his outburst,

was considered one of Mr. Gorbachev's

firmest supporters and a

leading advocate of the changes the

Soviet leader has introduced.

There are differing accounts of

what Mr. Yeltsin said, but all agree

that he complained that the pace of

change was too slow and that he

could no longer work in conditions

that frustrated the urgent need to

reshape society.

In a dramatic appearance that

startled the committee and angered

many members, officials said, Mr.

Yeltsin also complained that Mr.

Gorbachev was permitting a cult of

personality to develop around him.

There are few more politically

explosive allegations in the Soviet

Union because of the association

with Stalin.

If Mr. Gorbachev accepts Mr.

Yeltsin's resignation, he will be re-

moving from the important Mos-

cow party organization a leader

who came to personify efforts to

revitalize party and government.

Mr. Yeltsin's removal would be a

victory for Mr. Gorbachev's oppo-

nents and might be taken as a sig-

nal that Mr. Gorbachev's allies can

be driven from power.

The alternative, arranging for

Mr. Yeltsin to keep his job, would

mean condoning actions that ap-

parently exceeded acceptable limits

of dissent and spontaneity.

In confirming Western news re-

ports about Mr. Yeltsin's behavior,

Mr. Lukyanov, a Central Commit-

tee secretary, said Saturday that

the Moscow party chief had made

"erroneous assessments" and "poli-

tical mistakes."

In recent months, Soviet officials

have often reported that Central

Committee meetings, in a sign of

the changing times, were now char-

acterized by vigorous debate and

that no one was penalized for ques-

tioning Mr. Gorbachev.

Noting the tendency in previous

years to report that all decisions

were unanimous, Abel G. Aganbe-

gyan, Mr. Gorbachev's top eco-

nomist, said Saturday that he was

advising, wryly said after a

committee meeting in June, "The

only place there is unanimity is a

cemetery."

Mr. Lukyanov's remarks sug-

gested, however, that Mr. Yeltsin

had crossed the line of acceptable

dissent.

In July, Mr. Gorbachev stated

See SOVIET, Page 4



Deng Xiaoping, left, and Zhao Ziyang voting at the close of the Chinese Communist Party congress in Beijing on Sunday.

Budget Talks Turn to Cut In Benefits

By Tom Kenworthy

Washington Post Service

WASHINGTON — Congress-

ional leaders and Reagan adminis-

tration officials who are negotiating

a budget compromise are discussing

a proposal to limit cost-of-living

increases on federal benefit pro-

grams, including Social Security,

and to increase revenues by limit-

ing the indexing of federal income

taxes, according to sources familiar

with the talks.

One official said the proposal,

dubbed the "2-percent solution,"

would eliminate the first 2 percent

on cost-of-living allowances on re-

retirement and veterans' benefits

that normally accrue because of in-

flation, and exempt from indexing the

first 2 percent of individuals' in-

come gains.

It is unclear how much of an

impact on the deficit such a pro-

posal would have, but it would be

substantial, particularly after the

first year.

Other officials said the proposal

is only part of a broad examination

of alternatives that could lead to at

least a \$23 billion reduction in the

deficit this year and additional sav-

ings next year.

"It's not at the point where it's

serious," that official said. "It's one

of many things that are being

discussed and is no closer to fulfill-

ment than anything else."

Any plan that would reduce cost-

Behind Gorbachev Vim, Substantive Vigor

By David K. Shipler
New York Times Service

WASHINGTON — With last week's announcement that Mikhail S. Gorbachev will be coming to Washington Dec. 7 for a summit meeting with President Ronald Reagan, Americans are promised a closer look at one of the world's most provocative figures.

NEWS ANALYSIS

The summit arrangement came as a reversal of sorts, exactly a week after Mr. Gorbachev told Secretary of State George P. Shultz in Moscow that he did not feel comfortable setting a date as long as Mr.

Reagan refused to compromise on his space-based defense system. Another Soviet leader might have felt obliged to stick to that negative position, but not Mr. Gorbachev.

He has disturbed and fascinated the West practically since the moment he took the reins of Soviet power in March 1985. With an irreverence for precedent and an agility uncommon in Soviet leaders, he has disrupted old assumptions about Soviet impulses, forced reappraisals of Soviet purposes and rendered less predictable the course of East-West competition.

Some Western officials and analysts see him as little more than a clever public relations man, and

many are skeptical about his ability to make durable changes in the Soviet system. His recent vacillation on setting a summit date also earned him reprimands in the United States for seeming rash and mercurial, unwelcome characteristics in an adversary of his dimensions.

But this American fixation on his style runs the risk of diverting attention from his substance. Domestically, his efforts toward what he calls *glasnost*, or openness, and *perestroika*, or restructuring, already appear to have set new forces in motion in the economy, the press, the dynamics of Communist Party politics, film, literature, music and the teaching of history.

In foreign affairs, Mr. Gorbachev has stated his abhorrence of nuclear weapons and his readiness to reduce them, he has compromised deeply in arms control to defuse tensions with Washington and he has begun to abandon old policy reflexes that have governed Soviet positions in the Middle East, the Far East and elsewhere.

"Potentially, he's one of the truly historic figures of the 20th century," said Stephen F. Cohen, professor of Soviet politics and history at Princeton University. "It may be that even if he doesn't succeed in the end, the reforms are going to start a turnaround in that system. We ought to welcome that and stop fussing so much about Gorbachev's dazzling style."

Mr. Cohen and other analysts feel that Mr. Gorbachev has defied his national security elite's policy assumptions by advocating an abolition of nuclear arms. "He has a kind of peacemaker attitude toward nuclear weapons," Mr. Cohen said. "Now, you can say he's manipulating the issue to breed pacifist attitudes in Europe, to breed pacifist attitudes in America. Yet he's done this at some risk at home, where generals have accused some writers of breeding pacifist attitudes among Soviet youth."

Furthermore, Mr. Gorbachev seems to need some substantive achievements in arms control to

justify his concessions, according to American analysts who have talked to members of the Communist Party's Central Committee. There is some grumbling about his giving more than he is getting, about his failing to produce tangible results.

This surfaced last week in reports of criticism of Mr. Gorbachev's leadership during the Central Committee's plenum just before Mr. Shultz arrived in Moscow. American scholars are divided over Mr. Gorbachev's political strengths, and last spring, in testimony on Capitol Hill, a few predicted his downfall.

"He's moving so fast, he's stepping on so many toes, that he himself worries whether or not he'll be able to pursue it," said Marshall I. Goldman, a specialist in Soviet economics at Wellesley College and associate director of Harvard's Russian Research Center. "My own prediction is that he won't last four years."

The pessimism was shared by Peter Reddaway, a specialist at the Kennan Institute for Advanced Russian Studies in Washington. "I think that it is extremely possible that if Mr. Gorbachev continues with his present policies, he will be removed within the next two or three years," he said.

Others scoff at such dire forecasts. "It seems to me he has had one of the great, classical consolidations of power in Soviet history," said Jerry Hough, a Sovietologist at Duke University and the Brookings Institution. "I think Gorbachev is as strong as Stalin was in 1927-28."

More significant is the conviction among some that the Gorbachev phenomenon is broader than the man, that it derives less from his personal preferences than from deep currents of generational change, economic anxiety and worry that the Soviet Union may enter the 21st century as a weakened giant, devoid of the technological vitality that propels the West into an increasing lead. Mr. Gorbachev is the product of these forces and concerns, not their creator.



ROYAL COMPLIMENT — Prince Charles and Diana, Princess of Wales, arrived in Berlin on Sunday for a seven-day tour of West Germany amid British press speculation that their marriage is faltering. The prince called his wife "the most glamorous colonel in the British Army." She is the honorary colonel-in-chief of the Royal Hampshire.

CHINA: Victory for Deng

(Continued From Page 1)

advisory commission, but his recent public appearances have shown him to be virtually incapacitated because of ill health. The highest leadership changes are to be announced Monday, when the new Central Committee selects members of the Politburo and its standing committee. But the changes already disclosed have significantly weakened the party "conservatives" who have tried to limit the scope and pace of economic and political reforms introduced by Mr. Deng and his protégé, Mr. Zhao.

Mr. Chen, considered to be Mr. Deng's most vocal rival for influence, was described as "slightly indisposed" and failed to attend the closing session of the congress, the first to be held in five years.

Mr. Zhao, 68, is expected to be named permanent party general secretary, placing him in line eventually to replace Mr. Deng as the country's top leader and to push forward more forcefully with his economic reforms.

The reforms are designed to move China away from a Soviet-style centrally planned system toward a market economy, experimenting with whatever produces results, including capitalist-style management techniques. The changes announced in the new committee constituted a triumph for Mr. Deng and Mr. Zhao that went beyond what most diplomats and analysts expected in the way of losses for the conservatives.

But official Chinese sources warned that despite the victory, Mr. Deng and Mr. Zhao faced numerous problems. One of them, one source said, was the army, which is concerned about a possible further decline in its power.

The army has always been a key to power, and this source said that Mr. Deng had to stay on as military chairman in order to pacify its leadership.

The party ended the congress — probably the last to be dominated by Mr. Deng — with the election of a committee whose new members and alternate members average 55.2 years in age. A party official said this meant a reduction in age of 3.9 years below the age of those who entered the old committee five years ago.

Yaqub Khan Resigns From Pakistan Cabinet

ISLAMABAD, Pakistan — Foreign Minister Sahabzada Yaqub Khan has resigned for personal reasons, the Associated Press of Pakistan news agency reported Sunday.

Mr. Yaqub Khan has held the post for five years. His resignation followed his withdrawal from the contest last month for the office of director-general of the United Nations Educational, Scientific and Cultural Organization.

BUDGET: '2 Percent Solution'

(Continued From Page 1)

Mr. Wright and Byrd wouldn't have come over there if things were going well," an official said. One senior official who is pushing the "2 percent solution" said that for all its political drawbacks it has the advantage of treating equally both Social Security beneficiaries and retired government employees.

In addition, the official said, it offers Democrats who are resistant to cutting those benefits additional tax revenues from the partial removal of indexing on individual incomes subject to taxation.

At the next C-7 meeting, the German official said, the countries could once again profess a commitment to stable currencies.

"But you would probably see the word 'flexible,'" the official said, and an indication of acceptance of a lower level for the dollar than under the Louvre accord. "An agreement wouldn't mean absolute rigidity," he said.

The stable-dollar policy created problems. Relatively low U.S. interest rates encouraged consumers to spend much more than they would have otherwise, and this prevented a significant reduction of purchases of imports and thus a reduction of the trade deficit.

Because Japan and West Germany could keep their domestic economies afloat by selling goods to Americans, they had less incentive to cut taxes, lower interest rates or take other measures to stimulate their domestic economies and encourage their own consumers to borrow and spend.

Economists have been saying for months that at some point, the cycle of American spending and borrowing has to stop. The dive of the stock markets may have brought the message home.

Pronounced and prolonged reductions of the budget deficits, they say, would break the cycle because the United States would need less and less foreign help in financing the deficits.

Cutting the deficits also could throw the U.S. economy into a recession, they warn, and possibly many other economies that rely on American spending as well. A recession could strike because the process of cutting the deficits requires cutting government spending or raising taxes, which takes money out of consumers' pockets.

However, prodded by the incentive of a lower dollar, which means lower prices for American goods, and by reductions in their own interest rates, other countries would be expected to buy the goods that Americans could not buy.

Herbert Stein, who served as chairman of President Richard M. Nixon's Council of Economic Advisors, and Beryl W. Sprinkel, the chairman of Mr. Reagan's council, urged a quick fall in the dollar.

Whatever its pace or magnitude, a further decline normally means that Americans will pay more for the goods they import and that foreigners will pay less for American goods. It could also mean higher inflation unless the governments can manage to prevent it, and it means a lower standard of living for Americans.

This, some economists say, is the price the country must pay for five years of recession-free growth accompanied by an explosion of spending and borrowing by Americans.

Japan Balks At Sanctions Against Iran

By Clyde Haberman
New York Times Service

TOKYO — Japan has told the United States that it would not go along with American sanctions on trade with Iran, but suggested that it would at least try to hold imports of Iranian oil at present levels. The Reagan administration had urged allies to join its decision last week to impose a ban on all Iranian imports and to tighten restrictions on exports to Iran.

It is unusual for Japan to turn Washington down on a sensitive matter, given the overwhelming importance attached to good relations with the United States. When Japan says no, it does so only because of worries that it would otherwise damage vital economic and diplomatic interests.

In this case, Japan feared the loss of a significant oil source, and also wanted to preserve its status as one of the few industrialized countries to maintain diplomatic relations with both Iran and Iraq.

The rejection was relayed Saturday in a meeting here between Undersecretary of State Michael H. Armacost, and a Japanese deputy foreign minister, Ryohji Murata.

Mr. Murata told Mr. Armacost it was "too early to take economic measures" because of continuing United Nations efforts to mediate a settlement of the Gulf War. In addition, he said, Japan might still be able to play a diplomatic role to help end that conflict.

A statement said the Japanese oil industry would be asked to "behave with care and prudence in the face of any disturbances to the international oil market which might be caused due to the United States economic measures."

The phrase "care and prudence" suggested that Japanese companies would be advised, most likely through indirect but nonetheless effective channels, that they risked official displeasure if they were to increase Iranian oil imports.

In 1986, Japanese imports from Iran totaled \$1.1 billion, virtually half of Japan's total oil imports, mainly machinery and ships, amounted to \$1.4 billion.

GULF: French Scandal

(Continued From Page 1)

it needed the sales to stay in business. Daniel Dewar, president of Luchaire, said that the Defense Ministry had "covered" the sales. Little was heard about the affair until the two conservative newspapers, L'Express and Le Point, ran their stories this week about a secret report by the French Army's comptroller-general, Jean-François Barba.

An investigating magistrate, Michel Legendre, is expected to ask Defense Minister André Giraud to declassify the report. The magistrate is not allowed access to confidential documents.

According to Le Point, the report says that between three and five percent of the profits from the shipments went directly to the Socialist Party. It said that the alleged funding discussions went through numerous intermediaries.

The article also said that Admiral René Lacoste, former head of the French intelligence service, told President Mitterrand and Jean-François Dubois, a technical adviser to Mr. Hermu, about the sales.

Le Point also stated that Luchaire sold some explosives to Iran that were the same type used in bombings in Paris in 1985 and 1986. Some officials have tied those attacks to Iran's supporters.

France severed diplomatic ties with Iran last July after an official in the Iranian Embassy refused to answer questions about the attacks.

Rally for Hamburg Squatters

HAMBURG — About 5,000 protesters threw stones at police, injuring an official, and broke windows during a demonstration in support of squatters Saturday, the police said. There were no arrests.

SOVIET: Problem for Gorbachev

(Continued From Page 1)

out a more tolerant position about political debate. "Even the most extreme viewpoint contains something valuable and rational, since a person who defends it honestly shows concern for the common cause," he said.

But he seemed to sense that this view could not yet be sustained in practice. "Today we are going through a school of democracy anew," he added.

"We are learning. We still lack political culture, we lack the culture to conduct debate and respect the viewpoint even of a friend, a comrade. We are an emotional people. We will probably get over all this. We will mature."

The resolution of the Yeltsin case will show whether Mr. Gorbachev's view prevails or whether he is forced to accept the narrower boundaries implicit in Mr. Lukyanov's comments.

The absence of any report about the case in the Soviet press, and the censoring of Tass reports, suggests that the party leadership did not think the country ready for open coverage of internal disputes.

It is not the first time that information about domestic concerns has been made available for use abroad but not at home. In the days following the accident in April 1986 at the Chernobyl nuclear power plant, details about the accident and its consequences were presented for use by foreign correspondents but not the Soviet press.

ARMS: Senate Battle Is Foreseen

(Continued From Page 1)

sions that the long-standing dispute over arms in space could be resolved. This has been tied by Moscow to a strategic arms accord. The Soviet position on Mr. Reagan's Strategic Defense Initiative has been changing. Ms. Ridgway said, "In time we'll find the basis for going forward with the program and they'll admit it," she added.

Mr. Carlucci also emphasized what he described as shifts in the Soviet posture toward SDI. The interesting thing about last Friday's talks with the Soviet foreign minister, Eduard A. Shevardnadze, said

Mr. Carlucci, who was a participant in them, is that "the Soviets are discussing strategic stability."

"They are no longer talking about killing SDI," he said. Both Mr. Carlucci and Ms. Ridgway said they believe that Mr. Gorbachev remains in charge in the Kremlin, despite confirmation reports of dissension among leaders during a meeting of the Communist Party Central Committee recently.

Shevardnadze on SDI

Reagan administration officials said Saturday that the Soviet foreign minister, Eduard A. Shevardnadze, left Washington after indicating that Moscow might be adopting a new strategy for limiting SDI. The New York Times reported.

Instead of attacking the so-called "star wars" program, as Mr. Gorbachev has done in the past, Mr. Shevardnadze did not express special worry in his farewell news conference on Friday night about the military threat it posed.

Some administration officials said Mr. Shevardnadze's comments and similar Soviet statements did not mean that Moscow had backed away from its basic objective of setting strict limits on the scope of SDI tests, although they acknowledge that Moscow has indicated

Italian Body-Snatchers Demand \$7.5 Million

RAVENNA, Italy — The body of the (under the Italy's third largest business has been stolen from a cemetery by a group demanding 10 billion lire (\$7.5 million) from the wealthy Ferruzzi family, police sources said Sunday.

The remains of Serafino Ferruzzi were reported missing from the family tomb in the northern city of Ravenna on Friday night after an anonymous telephone call to a newspaper.

DOONESBURY

UPDATES: HERE'S AN UPDATE ON THE INMATES' DEMANDS.

THINGS ARE REACHING A BOIL IN THE LAST FEW WEEKS. ARE THEY REALLY TAKEN THEIR TOLL.

THIS CAN'T BE HAPPENING. I CAN'T BE THE FIRST TO PRE-empt THE FIRST SIDE OVER A MINIMUM SECURITY RISK!

CURB FEDERAL SPENDING! CURB FEDERAL SPENDING!

BANG! BANG! BANG!

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Japan Balks At Sanctions Against Iran

By Clyde Haberman
New York Times Service

TOKYO — Japan has told the United States that it would not go along with American sanctions on trade with Iran, but suggested that it would at least try to hold imports of Iranian oil at present levels.

The Reagan administration had urged allies to join its decision last week to impose a ban on all Iranian imports and to tighten restrictions on exports to Iran.

It is unusual for Japan to turn matters down on a sensitive point, given the overwhelming importance attached to good relations with the United States. When Japan says no, it does so only because it believes that it would otherwise damage vital economic and diplomatic interests.

In this case, Japan feared the loss of a significant oil source, and also wanted to preserve its status as one of the major industrialized nations to maintain diplomatic relations with both Iran and Iraq.

The rejection was relayed Sunday in a meeting here between Undersecretary of State Michael H. Armacost, and a Japanese deputy foreign minister, Ryohji Murata.

Mr. Murata told Mr. Armacost that Japan was "too early to take economic measures" because of continuing United Nations efforts to mediate settlement of the Gulf War. In addition, he said, Japan might still be able to play a diplomatic role to help end that conflict.

A statement said the Japanese oil industry would be asked to "behave with care and prudence in the face of any disturbances to the international oil market which might be caused due to the United States economic measures."

The phrase "care and prudence" suggested that Japanese companies would be advised, most likely through indirect but nonetheless effective channels, that they risked official displeasure if they were to increase Iranian oil imports.

In 1986, Japanese imports from Iran totaled \$1.1 billion, virtually all of it crude oil. Japanese exports, mainly machinery and ships, amounted to \$1.4 billion.

GULF: French Scandal

(Continued from Page 1)

It needed the sales to stay in business. Daniel Derwain, president of Luchaire, said that the Defense Ministry had "covered" the sales.

Little was heard about the sales until the two conservative newspapers, L'Express and Le Point, ran their stories this weekend about a secret report by the French Army's commander-in-chief, Jean-François Barthe.

An investigating magistrate, Michel Legerand, is expected to ask Defense Minister Andre Giscard to declassify the report. The magistrate is not allowed access to confidential documents.

According to Le Point, the report says that between three and five percent of the profits from the shipments went directly to the Socialist Party. It said that the alleged funding diversion went through numerous intermediaries.

The article also said that Admiral Rene Lacaze, former head of the French intelligence service and President Mitterrand's close adviser, had been the sales.

Le Point also stated that Lacaze sold some explosives to Iran that were the same type used in bombings in Paris in 1985 and 1986. Some officials have used those attacks to Iran's supporters.

France severed diplomatic ties with Iran last July after an official in the Iranian Embassy refused to appear before a French judge in answer to questions about the attacks.

Rally for Hamburg Squatters

HAMBURG — About 500 protesters threw stones at police, injuring an official, and broke windows during a demonstration in support of squatters Sunday, the police said. There were no arrests.

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In Colombia, Uncontrolled Violence Breeds a Sense of Chaos

By Alan Riding
New York Times Service

BOGOTA — Within the space of a few days this month, the leader of Colombia's main leftist party was assassinated, the country's best-known sculptor was kidnapped and several prominent writers and artists were forced into exile by death threats.

That was not all. A bomb damaged the Defense Ministry in Bogotá, 16 people were killed one afternoon by feuding emerald-smuggling rings, and gunmen of the left and right added several dozen to the estimated 1,200 political killings so far this year.

Even for Colombia, a country long accustomed to levels of violence that would be considered intolerable elsewhere, the events of recent weeks have proved too much to ignore.

The immediate response of many Colombians has been to blame the government of President Virgilio Barco Vargas for a breakdown of law and order.

There is also new recognition that while Colombia is in no imminent danger of being taken over by leftist or rightist extremists, uncontrolled violence is seriously undermining the country's democratic institutions.

But perhaps most of all, the crisis has exposed a deep sense of powerlessness. "The population is perplexed," said Enrique Santos Caldera, a newspaper columnist. "People ask, 'Why is this hap-

pening?' and 'Who wants to destabilize the country?' and then they answer according to their intuitions and passions."

Trends nonetheless exist. While at different times violence has come principally from leftist guerrillas and narcotics traffickers, there is now strong evidence that extreme rightists are waging war against nonviolent leftists.

The killing of the leader of the leftist Patriotic Union, Jaime Pardo Leal, on Oct. 11 served as the catalyst for the latest soul-searching, but it was in no way an isolated incident. Over the last 18 months, close to 500 other party members have been killed.

Death threats sent out to a number of priests, academics, lawyers, journalists, and artists have in turn spread terror to groups outside the Patriotic Union. Several of those threatened had denounced the rightist campaign. But in other cases, the motive was unclear.

For many Colombians, the severity of the crisis became apparent only when they learned that many prominent people — among them, the actress Vicki Hernandez, the musician Sergio Acosta, and the journalist Daniel Samper Pizano — had fled the country.

Yet while the leadership, structure, and activities of the country's leftist guerrilla groups are well known, no one has been able to identify the members of what is apparently an active and well-organized extreme right.

There is well-documented evidence of the participation of some army officers in rightist death squads.

But despite chants at Mr. Pardo's funeral accusing the defense minister, General Rafael Samudio Molina, of responsibility for his death, there is no proof that the army as an institution has adopted "dirty war" tactics.

The Patriotic Union contends that in many troubled regions, the extreme right includes cattle ranchers, narcotics traffickers and politicians, as well as army officers. Yet those who are coordinating what leftists call the "extermination campaign" at a national level have not been identified.

Bernardo Jaramillo Ossa, the 33-year-old lawyer who succeeded Mr. Pardo as head of the Patriotic Union, said the extreme right's objectives at least are clear.

"It wants to drive us out of the political arena, to force us to abandon the democratic struggle, to make us boycott next March's municipal elections," he said. "We're not going to give it that pleasure."

Many politicians link the latest wave of violence to the elections, scheduled for March 13, because for the first time in the country's history mayors will be elected rather than appointed by the central government. Thus, where the Patriotic Union might win, it is coming under attack.

While warnings are heard that Colom-

bia is sliding irrevocably toward the kind of polarization that has convulsed El Salvador in recent years, this country's crisis still somehow escapes easy stereotyping.

The economy, for example, is growing strongly. The battle lines between left and right are not clearly defined, with many conservatives anxious to disassociate themselves from the extreme right and some leftists openly critical of guerrilla tactics.

And while violence in Central America is mainly political, things are complicated in Colombia for many reasons.

The kidnapping last week of the sculptor, Rodrigo Arenas Betancourt, was a case in point. He was grabbed in Medellin, a city where leftist guerrillas, narcotics traffickers, paramilitary gangs, and common criminals all operate with apparent impunity. Yet none took responsibility for the crime.

There were more than 11,000 killings in Colombia last year. Many of them are attributed to personal vendettas and crimes of passion, particularly since even minor disputes are routinely settled with firearms.

Further, violence has undergone a qualitative change in Colombia this decade with the introduction by major cocaine traffickers of the paid assassin.

Known locally as sicarios, these gunmen have over the last three years killed a justice minister, some 50 judges, and more than a dozen journalists who dared

challenge the power of the drug barons who form the so-called Medellin Cartel.

Since mid-1987, when terrorized judges and politicians finally abandoned efforts either to jail major traffickers or to extradite them to the United States, drug-related violence has sharply diminished.

"The drug bosses now feel relaxed," one foreign narcotics expert said. "They don't need to kill anyone because they have gotten their way. They're exporting more cocaine than ever and there aren't even arrest warrants out for them."

In the process of intimidating society, the drug mobsters have effectively destroyed Colombia's system of justice, which now seems incapable of confronting an array of other criminal or paramilitary groups.

10 Policemen Killed

Ten police officers were killed when their vehicle was blown up by a mine in an ambush by guerrillas in northeastern Colombia, a military spokesman said, Reuters reported from Bogotá.

The attack took place Friday near Boyacá, in Arauca Province, some 180 miles (300 kilometers) northeast of Bogotá.

In another incident on Friday, a municipal councilor and local leader of the Patriotic Union, was killed by two gunmen while traveling in a bus in the eastern province of Meta.

Ortega Juggles Moscow Mission With Peace Plan

By Julia Preston
Washington Post Service

MANAGUA — President Daniel Ortega Saavedra has left for a five-day trip to Moscow at a time when Nicaragua faces mounting economic hardship and when the Soviet Union has begun to set limits on aid.

Mr. Ortega said on Saturday that he would return home by Thursday, the first deadline for a peace plan he signed with four other Central American presidents. That means he will leave before Nov. 7, the most important day of the 70th anniversary of the Bolshevik Revolution.

Mr. Ortega's truncated trip to Moscow for a meeting of world leftist leaders reflects the bind Nicaragua is in. It is tugged toward the Soviet bloc by a pressing need for aid and pulled back to Central America because the peace accord could bring an end to U.S. support for the rebel war that helped cripple the Nicaraguan economy.

There have been discreet Soviet messages this year, however, that Nicaragua should not expect increased aid and should use what it has more efficiently. This has contributed to Mr. Ortega's decision to sign the Central American accord on Aug. 7 in Guatemala, diplomats in Managua said.

A visit to Moscow by Mr. Ortega at another critical juncture, in April and May of 1985, caused the U.S. Congress to reverse itself on aid for the rebels, known as contras, and approve the first of two aid packages totaling \$127 million.

Mr. Ortega, discussing his current trip at a news conference Saturday, said, "Nicaragua is not another state of the union. I don't have to give any explanation to the U.S. Congress about why I'm traveling to Moscow."

The Nicaraguan president stopped off in Havana for two hours of talks with the Cuban leader, Fidel Castro.

"We have political ties with the Soviet Union we have to take care of," Vice President Sergio Ramirez Merced said earlier this month. "We're not interested in producing any chill with the Soviets because we've had a very positive relation with them which we're not the least ashamed of and want to cultivate."

Diplomats from both East and West in Managua were surprised when the Soviet Union appeared to insist that Mr. Ortega be in Moscow during an important week in the development of Central America's peace plan.

The compromise decision that he return early seemed a logical concession to regional pressures, the diplomats said. Soviet officials strongly supported the Guatemala accord in recent statements.

"If 60 percent of your economic aid comes from the Soviet bloc, you go to Moscow, a Foreign Ministry official said. "It's the place for contacts."

The most painful unresolved issue is Nicaragua's oil supply. The minister for foreign cooperation, Henry Ruiz Hernandez, appealed Thursday at a gathering in Managua of officials from the Council for Mutual Economic Assistance for 365,000 barrels of oil that Nicaragua needs for the rest of this year.

The council is the Communist trade bloc.

Mr. Ramirez said he learned in meetings in June in Moscow that the Soviet government for the first time would not promise to cover Nicaragua's minimum budgeted petroleum requirements. In 1986, the Soviet Union provided 4.6 million barrels. This year they guaranteed only about three million and told Mr. Ramirez to get the rest from other East bloc nations.

Over the summer, Mr. Ramirez traveled to Hungary, Libya, Iran, Iraq, Czechoslovakia, Poland and East Germany, among other nations. But these countries were stingy with oil, which in some cases came from their own shrinking Soviet allocations.

"As it stands now they are facing a real fuel bind come December," a foreign economic analyst said.

Mr. Ramirez said, "The question is still open about what will happen next year."

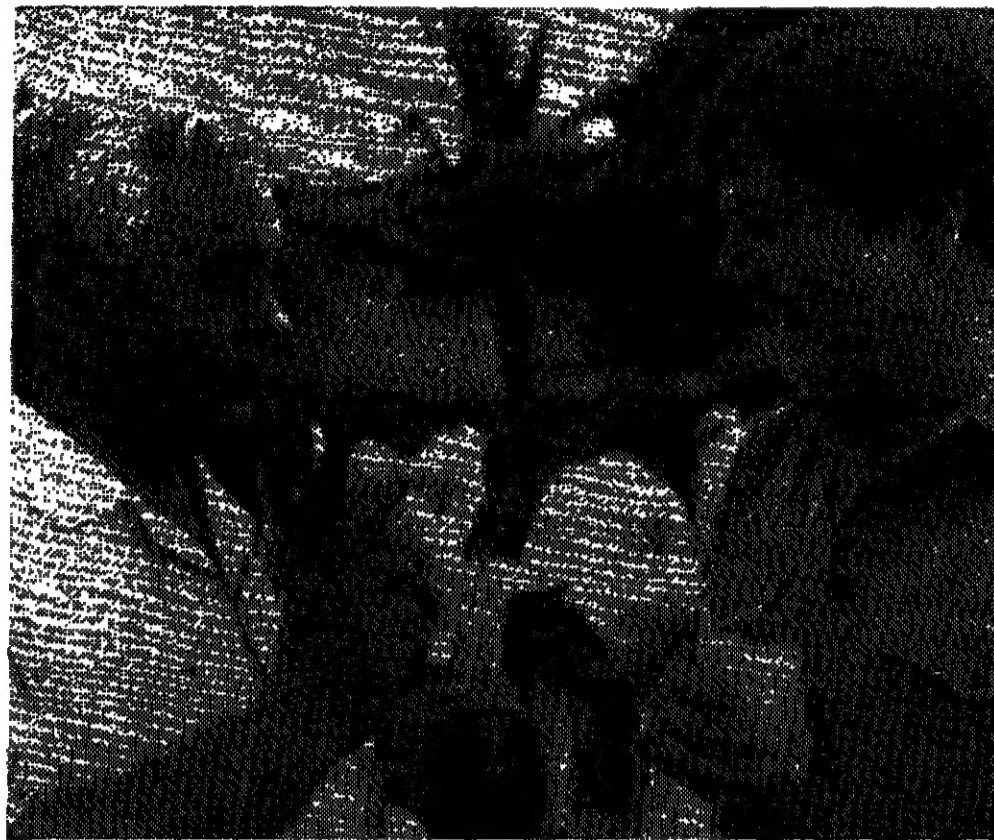
Meanwhile, the quality of the new Soviet fuel is reportedly so bad that it is causing cars to emit thick gray smoke and has been blamed for four recent crashes of crop-dusting planes in northern Nicaragua.

"The U.S.S.R. is sending a clear message to Nicaragua: there is a cap to its commitment," said an ambassador in Managua. He theorized that the Kremlin's new tack is part of a larger policy shift to improve relations with nationalist governments in Latin America rather than favoring radical revolutionary regimes and movements most antagonistic to the United States.

This year, Soviet aid aside from oil, and not including military equipment, will come to the equivalent of \$350 million, Mr. Ortega said in a recent speech, with another \$150 million from other East bloc nations. By contrast, aid from non-Communist countries amounted to about \$100 million. The United States provides no aid to the Sandinist government and enforces an embargo on trade.

Most of the foreign aid comes in credit lines on "very easy terms," Mr. Ortega said.

The first glimmers of Soviet displeasure came with a visit in March of a Soviet official, Boris N. Yelisin. He reportedly complained of low gas prices at the pump — still at about 10 cents a gallon — sloppy administration of Soviet aid and poor quality of Nicaraguan exports to the Soviet bloc.



Henry Ruiz Hernandez, the Nicaraguan minister of foreign cooperation, right, talking with Pyotr Koshelev, a Soviet delegate, at a meeting in Managua of Communist officials.

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Herald Tribune

Published With The New York Times and The Washington Post

Ten Days to Remember

The 70th anniversary celebration of the Bolshevik revolution opens today, with Mikhail Gorbachev expected to start waving back into Soviet history some of the many pages long ago torn out. The Bolsheviks thought themselves the vanguard of a socialist movement that would sweep the world. Those who commemorate the revolution now struggle with a troubled system.

General Secretary Gorbachev wisely seems to believe that he cannot build a future on past lies. There is no better way to penetrate the cynicism that pervades Soviet views about reform. But he must go beyond the worst excesses seen in the first glimpses of his forthcoming book.

John Reed, an American, provided an eyewitness account of the revolution in his book, "Ten Days That Shook the World." And so they did, for seven decades, Mr. Gorbachev might now well address 10 distinct, particularly troubling days, each symbolic of larger questions.

March 15, 1917: The overthrow of the czar. The monarchy's end was followed by a provisional government that sped up modernization. It was these liberals and their democratic ideals that the Bolsheviks overthrew.

Nov. 7, 1917: The Bolshevik seizure of power. This is the revolution the Russians will celebrate, surely with great pride for the man who led it. But can they acknowledge that a part of Lenin's legacy was to reject the market forces and diversity of ideas whose return reforms now seek?

March 17, 1921: A new economic policy. Economic collapse forced Lenin into a large dose of free enterprise, in a program very much a model for today's reformers. The NEP did much to restore economic health. But its success generated enemies among the more orthodox Communists.

Jan. 21, 1924: Lenin's death. The bitter struggle, the clash of opinion over how best to pursue the goal of socialism. Leon Trotsky argued that it could never thrive in one state alone, and that limited resources should go into the production of consumer goods. Stalin, his eye on building power in the Soviet Union, pressed instead for industrialization and weapons, and won. Trotsky was later assassinated in Mexico — and written out of history.

Dec. 1, 1934: The assassination of Kirov. Circumstances surrounding the death of Sergei Kirov, the Leningrad party leader, were cloudy; many people suspected that Stalin was the instigator. The assassination stands at the start of 24 years of terror, in which Stalin wiped out enemies, real and imagined, perhaps by the millions, and brutally forced collectivization in his struggle to build an industrial giant and military superpower.

Aug. 23, 1939: The Nazi nonaggression pact. That Stalin made such a cynical and monstrous pact with men he had so long and so fervently denounced shocked the world. It contained a mutual pledge of neutrality and a secret agreement to divide Poland. Thus it provided a forecast of Soviet domination of Eastern Europe.

Feb. 25, 1956: Denunciation of Stalin. When Nikita Khrushchev denounced Stalin at the 20th party congress, he began airing the secrets of 25 years of terror and easing repression. But the man who allowed the publication of "One Day in the Life of Ivan Denisovich" denied the same to "Doctor Zhivago." He told Boris Pasternak that if he collected his Nobel Prize he could not return.

Nov. 4, 1956: The Hungarian revolution. The Khrushchev speech was attacked as an assault on party discipline and socialist morale worldwide. Soon after it, Hungarians seeking freedoms and autonomy learned that there was no room for such independence in the socialist alliance.

Oct. 14, 1964: Khrushchev's ouster. For what Pravda called "harebrained schemes" and "hasty decisions," the erstwhile reformer was stripped of power. Foreign pleas for explanations brought few. The effort to erase Khrushchev from history began.

Aug. 20, 1968: Crushing of the "Prague Spring." Soviet tanks rolled into Czechoslovakia to smother the quest for democratic socialism. Leonid Brezhnev responded to international outrage with his doctrine: Soviet interference in other Communist states is justified by a "threat to the security of the socialist community as a whole."

On March 11, 1983, Mr. Gorbachev assumed power, and he continues to surprise the world. His leadership follows 20 years of economic stagnation. His commitment to change is tested by Communist Party ideology and bureaucracy, and by the xenophobia, security mania and mistrust of innovation bequeathed by Russian history.

There are history lessons here, and not only for Russians. A look at the last 70 years shows that the U.S.S.R. has not been a static place, nor communism an unchanging system; nor did reform begin with Mr. Gorbachev. But he wants to carry it much deeper.

He celebrates the Bolshevik revolution not simply for ritual but to advance his own revolution. The prospects for this new revolution are utterly unpredictable. Unmistakable, however, is the depth of proposed change. The system may be a super-bureaucracy but it has produced a leader who himself shakes the world. Those who believe that they can deal productively with this Soviet revisionist on the basis of old platitudes need some new vision of their own.

— THE NEW YORK TIMES.

Back to Space Defense

Mikhail Gorbachev is to arrive for a Washington summit, on Dec. 7, after all. He and Ronald Reagan will sign a treaty eliminating medium-range missiles, a treaty that is a political issue in Republican circles but otherwise appears to enjoy broad public support in America. The two leaders will move on to discuss larger issues of strategic arms plus the other issues of Soviet-U.S. relations.

Why, a week earlier, did Mr. Gorbachev set a summit condition of prior U.S. concessions? There are lots of interesting theories. The important thing is that Mr. Reagan declined to panic and in a short time to play the angles in the Kremlin is foolish. What counts is to calculate the American interest, and then to follow through.

Events are back on the track they were on before the week that wasn't: the track of a confrontation over space defense. Mr. Reagan insists that vigorous American pursuit of his Strategic Defense Initiative is essential to security and peace, and Mr. Gorbachev insists that such pursuit is anathema. Mr. Reagan argues that agreement on a 50 percent cut in strategic warheads, his prior-

ty, should not be held hostage to space defense. Mr. Gorbachev says that offense cannot be fixed until you know what defense it might have to overcome.

On the level of principle it all sounds beyond argument. Still, the issue may yet be nudged to a more pragmatic level. The Soviet approach is to use the Anti-Ballistic Missile Treaty of 1972 — the basic common document on defense — to put agreed limits on testing and development. The Reagan administration approach — well, there are two administration approaches.

One approach recommended inside the administration is to put the foot to the floor on the SDI in the hope that the progress thus to be gained will be worth more than any space defense accord with Moscow can bring. The other — the right course and the course Congress seems bent on enforcing by its power of the purse anyway — is to accept certain limits on testing and development in the expectation that nothing important in defense is lost by proceeding at a modified pace, and that much that is important in reducing the Soviet warhead threat is gained.

— THE WASHINGTON POST.

Other Comment

And Then Off We Go Again?

This week, defense ministers from NATO gather in Monterey, California, in a mood of celebration. The summit in Washington is finally fixed for Dec. 7, when President Reagan and Mikhail Gorbachev will sign a deal banning intermediate and shorter-range nuclear missiles that represents almost exactly what NATO has been seeking for the past six years. Backslapping over, the ministers will turn to consideration of their next problem: how to fill the "gaps" in their nuclear armor which will be left when the cruise and Pershing-2 missiles are gone. To those not privy to the arcane calculus of nuclear deterrence, it may seem odd — not to say absurd — to remove nuclear weapons with one hand only to replace them with the other. Yet that is exactly what NATO intends to do.

The new deployments are known in the trade as "compensatory adjustment," a phrase designed to sanitize the unpleasant truth: that NATO is so hooked on nuclear weapons that even a deal meeting its every expectation, and in which the Soviet Union has to give up a thousand more nuclear warheads than the West, is not good enough. Historic it may be, but it still needs to be compensated for in the only currency NATO apparently understands, nuclear

warheads. NATO should think again. For if the West is entitled to "compensatory adjustments," is not the Soviet Union entitled to them, too? It would be the ultimate irony if an agreement that for the first time reduced nuclear arsenals should prove the signal for a new buildup. That is the way to give disarmament a bad name.

— The Observer (London).

State Should Behave Itself

The State Department must come to two realizations. First, pared down budgets are a fact of government at this time. State thinks it performs an essential function, and that is true, but no agency of government today receives the amount of money it thinks it deserves. Thus, it should be a priority of all agencies, State included, to develop the wisest, not the most alarming, savings. Second, the department must realize that its seeming distaste and disdain for Congress's traditional and legitimate role have taken their toll, and it must begin to repair the damage.

Representatives Dan Mica, a Florida Democrat, and Olympia Snowe, a Maine Republican, the chairman and the ranking Republican of the House Foreign Affairs subcommittee on international operations, writing in The Washington Post.

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A New and Different Morning in America

By Jim Hoagland

PARIS — History's web has snared a swarm of dramatic events in the past two weeks and left them exposed in close proximity in its threads. The resulting pattern shows that we live in a world radically different from the one we inhabited just a few days ago — a world in which American influence and prosperity are on the decline.

On view now is much more than the weakened state of the Reagan presidency or the particular flaws of Mr. Reagan as a leader. The stripping away of the facade of the false financial structure erected on Reaganomics brings to the fore a transition in America's role in the world that the strength and dynamism of America has repeatedly postponed, but which is now at the door.

The wild gyrations of the stock market, the dollar and interest rates struck down reputations and fortunes not only on Wall Street and in other financial centers. U.S. prestige and leadership were also marked down sharply, in a reaction that not even the current market rebound and the Dec. 7 U.S.-Soviet summit are likely to overcome.

Lingering damage seems to have been done to the idea that U.S.-style free markets are the irresistible way of the future. In Britain and France, conservative prime ministers who have proudly promoted the sale of stock market shares in denationalized firms to the people, as a way of spreading capitalism (and boosting their own political fortunes), suddenly have egg all over their faces.

Left-of-center parties are seeing their recently discredited policies of strong market regulation and economic intervention take on new life as a result of what is widely seen as an American

caused debacle. The leftist governments that took the brunt of the political fallout of the 1979 oil shock will savor this potential reversal.

With America mesmerized by Wall Street, sudden lurches in the Soviet-U.S. dialogue and the failure of a weakened president to get the Supreme Court justice of his choice, efforts to develop alternatives to dependence on U.S. leadership appeared to move into a higher gear in many places.

Bonn and Paris escalated discussion of French-German cooperation on nuclear strategy, which has always been a coded way for the West Germans to express doubts that they cannot voice directly about U.S. security policies. (Neither government has any real interest in the subject on its own merits.) In The Hague, seven West European governments issued a new security declaration in an implicit vote of diminished confidence in American abilities and commitments.

In the Gulf, Kuwait watched in dismay as the United States declined to retaliate for an Iranian attack on a vital Kuwaiti oil terminal. The Kuwaitis then let it be known that they were deeply involved in talks with Egypt about Egyptian military protection in return for massive economic aid.

The decision to show restraint for the attack on the terminal was prudent. The well conceptualized retaliatory strike against an Iranian oil platform the week before also deserves praise rather than criticism. But such actions cannot be separated out from the failure of overwhelming American mili-

tary force to calm the Gulf, nor from the impact of the financial crash on American allies.

The image of U.S. Navy gunners shooting up a deserted Iranian platform at about the time world stock markets began to crash symbolizes the refusal of this administration to match open-ended military ambitions with diminishing economic autonomy. It is Mr. Reagan's unintended version of Conrad's gumboot senselessly lobbing shells into the African interior in "The Heart of Darkness."

A current, uncelebrated anniversary helps show that the transition ahead can be shaped into something that benefits America and the countries that share its values and economic system. It was just 30 years ago that colonial Europe began its final retreat, as the Gold Coast became Ghana. Ousted settlers and conservative politicians at home predicted disaster as European markets lost guaranteed supplies of rubber, cocoa, diamonds, peanuts and other commodities from Africa and Asia.

Today in the prosperous and sophisticated cities of Europe it is hard to remember what the fuss was about. Gradually freed of the burdens of colonialism, the Europeans plunged into the Common Market, which also began in 1957, and speeded through a transition in which they became less important in running the world's affairs but more attuned to the needs of their own societies. They rely much more heavily on political and diplomatic skills to secure their role in a multipolar world.

Two weeks of turmoil indicate that something like that lies ahead for America. The task now is to manage that transition to America's advantage.

The Washington Post.

Six Measures to Put the World Economy Together

By Malcolm Fraser

MELBOURNE — After the collapse of stock markets around the world in recent days, many people are asking what will happen next. Obviously confidence is shattered and investors are very nervous.

Unfortunately, a number of bearish factors are already built into the situation, factors that are not dependent on

the whole system. This is not an argument against deregulation. It is a criticism of the way it has been done.

There is no doubt that the U.S. budget and trade deficits are the basic causes of the current collapse. These twin deficits have undermined confidence in U.S. political and economic leadership. This is particularly evident in Japan — which is nowhere near as much responsible for the U.S. trade deficit as many Americans believe.

Between 1981 and 1986, the U.S. trade deficit with Japan increased threefold, but with the rest of the world it rose fivefold. With Japan, the deficit grew in U.S. dollars from \$40 billion to \$58 billion; with the European Community it went from a \$9 billion surplus in 1981 to a \$26 billion deficit in 1986. The deterioration was \$18 billion with Japan. It was almost twice as large, \$35 billion, with the EC.

A number of steps need to be taken as a matter of urgency:

• Congress and the White House should come to a quiet but speedy

agreement on a \$50 billion cut in the U.S. budget deficit this year and a further \$50 billion cut next year. Congress and President Reagan should be prepared to compromise so that spending cuts in areas including defense can be accompanied by some tax increases. A substantial lowering of the budget deficit would almost certainly be deflationary, but unbalanced American policies have continued so long that there is now no other option.

• Having come to an agreement with Congress, the president could use the accord to persuade West Germany, Britain and Japan to undertake appropriate expansionary policies. Japan has started this process, but after a major cut in the U.S. budget deficit it could probably move further.

• Britain should be persuaded to join the European Monetary System. Then the United States, Japan and the EC should consult about ways to stabilize exchange rates. An expanded EMS would be feasible. Wild fluctuations of up to 70 percent between the yen and the U.S. dollar have been very profitable for financial markets but enormously damaging to old-fashioned trade, upon which the wealth of nations depends. The Plaza and Louvre agreements between central bankers were an admission that the major economies now recognize the enormous impediment that arises when foreign exchange rates are determined solely by market forces.

• There needs to be an agreement between the major central banks to keep interest rates as low as possible. But America's rates will have to be high enough to attract West German and Japanese investment to fund the U.S. trade deficit. Central banks have already bought up to \$90 billion in U.S. government securities to stabilize the dollar this year. There is a limit to what they can do. America can no longer ignore reactions to its policies in creditor countries.

• Those countries whose banks are owed huge sums by countries in South America and other parts of the Third World should immediately forgive half of that debt, conditional upon reasonable policies by the debt countries concerned. Such a measure should be regarded by the West and Japan as self-interest, not altruism. Most of the heavily indebted Third World countries have already experienced a big decline in living standards which were never high in the first place. Relieving them of a substantial portion of their debts would give them some hope for the future. If their economies were expanding, they would also be buying from the industrialized world.

• President Reagan should commit himself to veto any new protectionist measures from Congress and seek equivalent commitments from other major industrial states.

These steps would revive confidence in the economic leadership of the Western world. That would put a floor under financial markets. They would not return to previous heights, but the fallout could be contained.

Even with these corrective measures, recession is probably inevitable. But if remedial steps are not applied, the West will face a major depression.

The writer, a former prime minister of Australia, acts as a consultant to companies in Australia, the United States and Japan. He contributed this comment to the International Herald Tribune.



The Good Scenario is the Complex One

By Yoichi Funabashi

WASHINGTON — The expected meltdown on Wall Street sent shivers through the United States, with numerous comparisons of October 1987 with the crash of October 1929. Five years ago House Speaker Tip O'Neill said that President Reagan was a smiling Herbert Hoover. That comparison now seems extremely apt.

The United States, superpower that it is, became a debtor nation in 1985, and its debt has snowballed steadily to the point that some anticipate a bankruptcy in the mid-1990s under the weight of a \$1 trillion debt. Reaganomics brought a 1981 tax cut and an expensive military buildup that have generated a huge budget deficit, high interest, unwarranted strength in the dollar and a chronic trade deficit.

Mr. Reagan has so far rejected a tax increase. He has chosen instead to hold the dollar artificially lower against the yen in a failed attempt to cut the trade deficit. Without a correction of the present course, the annual trade deficit threatens to swell to well beyond \$100 billion in the next several years. The result would be more debt and greater dependence on other countries, especially Japan, to invest the capital needed to generate interest payments and moderate the deficit. The stock market plunge may thus be the early symptom of the failure of the "soft landing" scenario and the signal that a much more jarring "hard landing" is to come.

Repeated interventions by central banks in the Group of Five (Britain, France, West Germany, Japan and the United States) after the 1985 Plaza accord and the 1987 Louvre agreement have pulled the dollar from the brink by injecting \$70 billion to \$80 billion. The result has been a sharp increase in the money supply and more inflationary pressures. When the Federal Reserve Board raised interest rates early in September to prep up the dollar, it was seen as a signal of still higher interest rates to come.

As the Bank of Japan and the Bundesbank moved their own policies toward higher interest rates to

thwart creeping inflation, U.S. Treasury Secretary James Baker sought to halt the move. Then markets sensed that the Louvre agreement on currency stability was just talk.

The point is that the United States is no longer the economic world leader. It is the country with the biggest debt, living on a hand-to-mouth combination of clever dollar-cheapering moves to make the debt look smaller. Markets seem to regard the United States now as being incapable of a solution, and to consider Japan, despite its strength as a creditor, as being unwilling to be the "international lender of last resort."

Where will it all lead? Here are three possible scenarios:

Scenario 1, the worst case, sends out a wave of dollar selling within a few weeks, taking the value above the 130-yen level. Interest rates skyrocket and inflation fears lead Japanese institutional investors to pull away from their U.S. investments. That sends the dollar lower and freezes consumer spending. The U.S. Congress enacts a protectionist trade package.

Scenario 2 is less drastic. The market, disappointed with America's inability to cut its deficit, puts more pressure on the dollar. Selling depresses the dollar lower than 130 yen by mid-1988. Anxiety over creeping inflation and rising interest rates results in a worldwide recession in 1988.

Scenario 3 is the most desirable, but the most complex. Stock prices edge lower, but a tight money supply stabilizes the dollar, limiting the trade deficit. Mr. Reagan and Congress cooperate on an aggressive combination of budget-tightening cuts and higher taxes. The combination convinces central banks in Japan and West Germany that they should ease their own monetary policies. The effectiveness of such measures would depend on the changes during the first six months, when the growth rate would be expected to be nearly zero. Despite the obvious wisdom of the

last scenario, no one could deny the real possibility of the first, worst-case scenario coming about. How could the best of the three paths be attained?

The United States needs to show fundamental budget-cutting, revenue-raising action to the world as quickly as possible. The business climate is crucial, because in temperate countries could only make things worse. Congress should eliminate protectionist language from its trade bills, because such measures could undermine the already weakened dollar. The notoriously protectionist Smoot-Hawley Act of 1930 must be repealed.

The Federal Reserve should establish credibility with a clear policy on money supply, and Japan and West Germany should follow suit. A new world monetary system is essential for a solid policy coordination. G-7 countries should explore the possibility of forming something like a flexible tripartite currency target zone that might combine the European Monetary System with a yen-dollar target zone.

The task before Noboru Takeshita, Prime Minister Yasuhiro Nakasone's successor, is to maintain the current fiscal stimulus policy, implementing the recommendations of the MacKawa report to shift Japan's economy from its export emphasis to one led by domestic demand, and to promote vigorous policies to recycle Japan's trade surplus to the rest of the world. The stability of the world's economy will depend on how the trade surplus recycling is conducted. If it fails, Japan might eventually be labeled the instigator of a worse financial meltdown.

In addition, Japan should resolve its trade friction with the United States on such issues as closed bidding on Japan's public works projects and permitting foreign rice growers access to the domestic market. This would help assuage the U.S. Congress and ease the threat of protectionist legislation.

The writer, a former Washington correspondent for the Asahi Shimbun, is a visiting fellow of the Institute for International Economics in Washington. © 1987 Asahi News Service.

Let's Have Volcker Out Front

By Anthony Lewis

LONDON — A financial world fearful of incompetence in the American government is looking desperately for reassuring symbols. People want a sign that Washington understands the seriousness of the economic threat. They want to see a willingness to put aside political fancies in a search for common purpose.

The eagerness for restored faith in U.S. leadership is tangible. What actions would be symbolically effective in the task of restoration?

"Bring Back Volcker." That was the heading on a letter published in London the other day. The same sentiment could no doubt be found in other international financial centers.

Paul Volcker made his mistakes as chairman of the Federal Reserve Board, but there is immense international confidence in his nonpartisan financial judgment. To bring him back into the picture would be a potent symbol of reason and determination.

What might Mr. Volcker do? He could be brought in as secretary of the Treasury in a reshuffle of the Reagan cabinet and White House staff. Or he could be a special ambassador to organize an urgent international meeting on the financial crisis.

Such a meeting would itself be an important symbol. We have learned in the last two weeks how technological change has created a single world financial market. Any shock in Tokyo or London or New York reverberates on the other markets at once. More than ever, the Western economies must hang together — or separately, as Ben Franklin said.

The purpose of a conference would be to put aside the political leaders of Europe and Asia and America understand their countries' interdependence and are ready to put aside narrow self-interest and ideology for common goals. It could be an effective gesture in restoring confidence, but there is a catch: It has to work.

The gloomy precedent that warns of the risk of failure was the London Economic Conference of 1933. It was designed to take cooperative steps to relieve the world depression, but Franklin Roosevelt torpedoed it. National pride barriers were worse. So did the economic decline.

A conference now would be worse than useless without undertakings from the major participants before it was held — earnestness of commitment to the common purpose of restoring confidence. It is not hard to see what some of them would have to be.

Reducing the U.S. budget deficit is the first requirement. Some economists warn that government spending cuts and tax increases are unwise as the economy faces possible recession. That is logical, but in this case the symbolic need is overwhelming. The world wants to see that Mr. Reagan is ready to put aside the ideological obsessions that have led to profligacy.

In return for evidencing fiscal restraint at last, the United States will want commitments from its key economic partners to more relaxed monetary policies. That is, West Germany and Japan will have to take the risk of some inflation and expand their economies if there is to be meaningful international cooperation.

The American symbols needed are not limited to steps by the executive branch. Something is required of Congress, too, and no one can be in any doubt what that is. It is to give up the effort to pass a protectionist trade bill.

Can anyone imagine a sure way to instill confidence in the financial markets? It would be the repeal of the Smoot-Hawley Act, the tariff increase of 1930 that intensified the collapse.

But in the American system the main source of leadership has to be the White House. Only a president can rally the people in difficult times, reason with Congress, overcome differences with allies.

To say that is to recognize the essential difficulties of economic confidence-building today. Mr. Reagan cannot himself restore confidence in New York or London or Tokyo, because everyone in the financial world knows that he does not understand the problem. Facing a profound threat to his country, he spends his time reading out preposterous diatribes about the Senate and the Supreme Court.

That is why Mr. Volcker's return would be more than a symbolic gesture. He would not come back to public office unless he could act effectively. If he came back under such terms, President Reagan would have to stop uttering his economic fantasies. He would have to follow Mr. Volcker's lead, and that would matter.

The New York Times.

100, 75 AND 50 YEARS AGO

1887: In the Next War

PARIS — General Count Waldersee, who is regarded as the ultimate successor of Count von Moltke, said recently in a conversation with the Bavarian Minister to Berlin: "In the next war with France, I do not think that Germany will be supported by Austria. My last journey in Moravia convinced me of that. But Italy, who always fears that the French Catholics wish to restore Rome to the Pope, will make common cause with us. Her army of 280,000 men would cause an important diversion, and would assure our triumph."

1912: Panic in Turkey

CONSTANTINOPLE — The news of the Turkish reverses is slowly filtering through to Constantinople, and, owing to the increasing uncertainty and alarm, the population is growing more and more apprehensive. There are evidences on every hand that grave trouble is approach-

ing. From all quarters many doubtful elements are converging on Constantinople. Fierce Kurds roam about, conversing in angry whispers, as if they were inciting each other to acts of violence. Rumors are current that 15,000 Turkish soldiers who deserted after the disaster at Kirk Kilisse are approaching Constantinople, plundering the villages and farms as they pass. Stambul is flooded with hungry refugees, who have been driven into the city panic-stricken by the advance of the Bulgarian armies.

1937: For the Fallen

PARIS — A gray sky and the slow, vibrant notes of the bugle echoed the homage paid yesterday (Nov. 1) on Toussaint at thousands of French cemeteries to the French dead. In the tiny village of France, the ceremonies were simple; in Paris and surrounding towns, high governmental officials and representatives of almost every nation joined in tribute to the 1,357,800 who fell two decades ago.

IN THE NEWS

Port Union
Week Strike
New Budget
Insecurity

Accord on Rhine
Villages Protest
Settlement Plan

Government Takes
Strike in Folklor

Why a great

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The Dutch Dilemma

Let's Have Volcker Out Front

By Anthony Lewis

LONDON — A financial world fearful of incompetence in the American government is looking desperately for reassuring symbols. People want a sign that Washington understands the seriousness of the economic threat. They want to see a willingness to put aside political considerations in a search for common purpose. The eagerness for restoration of U.S. leadership is tangible. What actions would be symbolically effective in the task of restoration?

"Bring Back Volcker." That was the heading on a letter published in London the other day. The same sentiment could no doubt be found in other international financial centers. Paul Volcker made his mistakes as chairman of the Federal Reserve Board, but there is immense international confidence in his reputation for financial judgment. To bring him back into the picture would be a potent symbol of reason and determination.

What might Mr. Volcker do? He could be brought in as secretary of the Treasury in a reshuffle of the Reagan cabinet and White House staff. Or he could be a special ambassador to organize an urgent international meeting on the financial crisis.

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The purpose of a conference would be to demonstrate that the political leaders of Europe and Asia and America understand their countries' interdependence and are ready to put aside narrow self-interest and ideology in common goals. It could be an effective gesture in restoring confidence. But there is a catch: It has to work.

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A conference now would be worse than useless without undertaking from the major participants before it was held — earnestness of commitment to the common purpose of restoring confidence. It is not hard to see what some of them would have to be.

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In return for evidencing fiscal restraint at least, the United States will want commitments from its key economic partners to more relaxed monetary policies. That is, West Germany and Japan will have to take the risk of some inflation and expand their economies if there is to be meaningful international cooperation.

The American symbols needed are not limited to steps by the executive branch. Something is required of Congress, too, and no one can be in any doubt what that is. It is to give up the effort to pass a protectionist trade bill.

Can anyone imagine a surer way to international financial ruin than final passage of Representative Richard Gephardt's trade bill? It would erase memories everywhere of the Smoot-Hawley Act, the tariff increase of 1930 that intensified the collapse.

But in the American system the main source of leadership has to be the White House. Only a president can rally the people in difficult times, reason with Congress, overcome differences with allies.

To say that is to recognize the essential difficulties of economic confidence-building today. Mr. Reagan cannot himself restore confidence in New York or London or Tokyo because everyone in the financial world knows that he does not understand the problem. Facing a profound threat to his country, he spends his time reading out preposterous diatribes about the Senate and the Supreme Court.

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The New York Times

IN THE NEWS

March 19: Port Union Suspends 9-Week Strike
The Dutch transport union suspends a nine-week strike at Rotterdam port while an Amsterdam court considers the union's complaint. About 4,500 workers in the general cargo sector went on strike to protest plans to lay off 350 workers.

Sept. 15: New Budget Eases Austerity
Providing respite from past austerity, the coalition government unveils its 1988 budget to parliament. Finance Minister H. Onno Ruding's budget calls for a *trimming* in personal income taxes for the first time in seven years. As a result of public spending cuts of 4 billion guilders, the central government's budget deficit is expected to shrink by 0.4 percentage points to 7.2 percent of national income in 1988.

Oct. 1: Dutch Sign 5-Nation Accord on Rhine
Although compensation is still being negotiated for damages caused by a chemical fire last November at a warehouse of the Swiss chemical company Sandoz, the Netherlands expressed satisfaction with a three-stage plan reached by environment ministers from the five states bordering on the Rhine to clean up the river by the year 2000.

Oct. 5: Villages Protest Refugee Settlement Plan
Several villages in the southeastern part of the Netherlands stage demonstrations against the government's effort to place newly arrived political refugees outside the traditional setting points of The Hague and Amsterdam.

Oct. 26: Government Takes A Stake in Fokker
The government announces that it would take a minority stake of up to 49 percent in the aircraft maker Fokker as part of a financial rescue package reached with the company's banks. Under the accord, the firm, NV Koninklijke Vliegtuigfabriek Fokker, would receive 527 million guilders in new funding from banks and the government.

Strains of Conscience

On Permissiveness And Stormy Skies

By Peter Brusse

AMSTERDAM — A year ago, in a Paris hotel, I overheard a conversation of American lawyers who were attending an international conference. One of them said: "I love Europe. I go there as often as possible. France, Italy, Germany, but not to Holland anymore. Amsterdam used to be great. It is finished. Rotten to the core. A shame. Don't go there."

I was shocked and offended. How different from the postcards I used to get from foreign friends telling me: "Apart from the dogs, Amsterdam is such a lovely little place."

In the last months, waves of bad news coverage have been hitting our dikes. Time magazine asked in a cover story: "Has permissiveness gone too far?" The German weekly Der Spiegel followed suit, and the British magazine The Economist stated in a survey on Holland: "Europe's wealthiest and tidiest country is beginning to look a mess." And it was not just the dogs. Amsterdam, it was said, had its virtues of tolerance and pleasantness thrown away. It now was a violent city of heroin addicts, child pornography and canal muggings.

Reactions in the Dutch media were often fierce. A Dutch journalist who had worked on the Time article was accused of betraying his country. Editorials proved that we are more nationalistic than we dare to admit. They spoke in terms of the American slogan during the Vietnam War: "Like it or leave it."

The problem, of course, is that most of the articles in question were written by foreign visitors who had already left. Some commentators reacted with an "I told you so." The Foreign Office gave instructions to the Dutch embassies on how to give a positive picture of the

Netherlands. Our exporters reassured the nation with: "Our trade is not threatened by the adverse publicity."

And, as so often in our history, the Dutch group together and pray: Oh Lord, let the storm die out.

We know that we are misunderstood. We are different but tend to forget that all countries proud of their identity are different and have different views.

We often give the wrong impression. I went to England as a correspondent during the Swinging Sixties. It was the era of the Beatles, Carnaby Street and Mary Quant. I experienced that time as a celebration of new freedom. Anything seemed possible. It was great fun. The Netherlands, too, went through a playful era. But seen from England, I was aware of a typically Dutch moralistic streak. Anarchistic youngsters (along with members of the Amsterdam City Council) disrupted military tattoos by emptying buckets full of colorful marbles in front of the soldiers. The soldiers lost their balance and behaved as if they were walking on ice. It was fun but serious as well. It was the expression of strong anti-military feeling.

And Holland being Holland, the anti-authoritarian, permissive movement was bound to reach the church, mainly the Catholic Church (a third of the population was registered as Roman Catholic). Dutch priests got worldwide attention either by marrying homosexual couples or by getting married themselves.

I remember going to a London dinner party, where I met a local parish priest. He accused his Dutch brethren of being heretics and talked of the Dutch church as a new Sodom and Gomorrah. I tried to explain that those married priests were far from sex-mad creatures but very sincere men. They were struggling for the truth in a permanent fight with their conscience. They were not lighthearted escapists; they were heavy-going moralists. I argued that he should not forget that the Dutch Catholic Church was, as



We know we are misunderstood.

Dutch society itself, impregnated by Calvinistic puritanism. "If you want to understand our character, you have to look at the skies in the Dutch landscape. They are heavy and gray and always on the move," I said.

I wonder if the nice London priest is still around. If so, he should visit the beautiful exhibition of 17th-century Dutch landscapes in the Rijksmuseum in Amsterdam. In its catalogue, the art historian Josua Bruyn argues that those famous landscapes of Rembrandt, Ruysdael and Goyen, are not a glorious expression of a proud and new Dutch Republic. These "revolutionary, realistic" paintings, Bruyn believes, are in fact morality tales. They are warnings against the sins and vanity of life on Earth. The dilapidated farmhouse shows the vice of idleness, the inn is the temptation which the pilgrim on his path to the eternal light should avoid. He should cross the bridge of Christ the Redeemer. The drinking parties in the brothels remind the fearful people of the dangers of pleasures of the flesh. They are "painted sermons" and should not be seen as the titillations of a 17th-century permissive society.

Of course, it would be silly to suggest

An Uphill Road

Austere Years Bring Some Signs of Relief

By Giles Merritt

THE HAGUE — During the darkest years of recession in Europe, when the economic diagnosticians were identifying first the "British disease," and then the "Belgian disease" and the "Italian disease," the Netherlands seemed a haven of economic good health. The only malady that could be tracked to the Netherlands' door appeared to be Dutch elm disease.

But that was in the 1970s, when the combination of scarce, expensive energy and peak production in the Netherlands' vast offshore reserves of natural gas were giving the Dutch economy a major boost. Nowadays, that scale of gas bonanza is a thing of the past. And although the government led by Ruud Lubbers has pursued some courageous and effective economic policies, the Netherlands is nevertheless finding it an uphill struggle to achieve economic well-being in the 1980s.

When Mr. Lubbers' Christian Democrat-led coalition first gained power in 1982, it promptly introduced an economic austerity program designed to curb the snowballing government deficit and reverse the expansion of the public sector. The tough new strategy for slashing public spending in areas like welfare, health and housing at first provoked howls of protest, but it has this year given the government enough leeway to announce that it is easing austerity and cutting taxes.

One of the main achievements to date of the Lubbers government, and of Finance Minister H. Onno Ruding, has been that it has convinced the Dutch electorate that propping up lame duck industries like steel, shipbuilding and textiles with state subsidies is no substitute for an industrial policy. Instead, Mr. Lubbers has concentrated on measures that boost corporate profitability and stimulate investment spending.

The result has been that for the average public company in the Netherlands, the return on equity has doubled to 12 percent, while manufacturing has soared. It is 40 percent above the level at the start of the 1980s and has thus increased by about four times the average elsewhere in the European Community.

The new emphasis on streamlining the Netherlands' industrial base and making Dutch manufacturing more competitive has paid political dividends for Mr. Lubbers. When he took his center-right coalition to the polls in May of last year, he was re-elected to a second term with a comparatively safe margin by Dutch political standards.

The view from outside the Netherlands of the Lubbers

Why our country is a great many doors



10 YEARS AGO

ing. From all quarters many doubtful elements are converging on Constantinople. Fierce Kurds roam about, converting in angry whispers, as if they were inciting each other to acts of violence. Rumors are current that 15,000 Turkish soldiers who deserted after the disaster at Kirk Kilise are approaching Constantinople, plundering the villages and farms as they pass. Stambul is flooded with hungry refugees, who have been driven into the city panic-stricken by the advance of the Bulgarian armies.

1937: For the Fallen

PARIS — A gray sky and the slow, vibrant notes of the bugle echoed in the courtyard of the Hotel de Ville in Paris as thousands of French soldiers were laid to rest in the cemeteries of France. The ceremony was simple: in Paris and surrounding towns, high governmental officials and representatives of almost every nation joined in tribute to the 1,357,800 who fell two decades ago.

"God created the world, but the Dutch made Holland." That's how one observer tried to define the greatness of the Netherlands.

A fitting remark, in our opinion. Because it says worlds about the massive efforts the Dutch have made to turn their damp and marshy country into a prosperous nation.

The never-ending struggle against the sea has always played a major role. But equally important was the intensive world trade which allowed this insignificant 17th-century Holland to develop into an economic power of enormous significance.

The repercussions of those past efforts can still be felt today. It's no coincidence, for example, that the Netherlands is one of the world's most internationally oriented countries.

That it has such a highly developed infrastructure. A strong private sector and a stable currency. Not to mention its extensive financial and economic ex-

perience and know-how. All of which adds up to an extremely interesting picture, particularly for foreign investors.

The efficient domestic organization of the Netherlands is no coincidence either. After all, a small and densely populated country can only operate efficiently with the help of a finely tuned organization.

As soon as you decide to invest in the Netherlands, you'll become pleasantly acquainted with this high degree of organization. And you'll discover that, thanks in part to our country's compact size, we can open a great many doors for you. No matter which location you choose.

You'll always find government agencies and institutions relatively close to your base of operations. Which provides you with quick access to all the facilities you need.

So you can work efficiently. Save a lot of valuable time. And achieve high returns. In order to make

expert advice available to you from the very start, we've set up the Netherlands Foreign Investment Agency. An organization which is there to help you, with the sober realism you'd expect from the Dutch.

We also open doors for you. By advising you on the best possible site for your operations. By showing you a wide range of distribution and transport services. And by familiarising you with the world of subsidies. We'll also establish the necessary contacts. And provide you - upon request - with a careful cash-flow analysis.

In short, our agency will make every effort to ensure that your move to the Netherlands is a successful undertaking.

It's up to you to take the first step. If you would like more detailed information about investing in the

Netherlands, write or call us. Or contact our consultant in your own country.

In the Netherlands:
Netherlands Foreign Investment Agency, Office for Europe, P.O. Box 20101, 2500 EC The Hague.
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Peter Biddlecombe Associates, 6th Floor, 6, Vigo Street, London W1X 1AH, Phone: (1) 4375927.



MINISTRY OF ECONOMIC AFFAIRS
NETHERLANDS FOREIGN INVESTMENT AGENCY

The Netherlands. A great country for investment.

Revamping Medical Care

To Cut Health Costs, Dutch Test Competition

By Ronald van de Krol

AMSTERDAM — Four Dutch hospitals are soon to find themselves pushed into competition with a commercially operated health clinic as part of a government experiment aimed at finding ways to control the skyrocketing cost of the public health system.

Starting in January, the four hospitals in and around the city of Nijmegen will each be required to set up a diagnostic clinic to compete with a private clinic that will be run by Dr. J.B.J. Boerema, an urologist who hopes to create a chain of private health clinics in the country.

The experiment is designed to see which side — the traditional hospitals or the profit-minded private clinics — can carry out blood tests and other diagnostic examinations at the lowest price and with the highest degree of care.

"The goal is also to see if this kind of set-up is even possible in Holland. So far, the present system makes no room for the profit motive," said a spokeswoman for the Ministry of Welfare, Health and Cultural Affairs.

Despite the novelty of the Nijmegen experiment, the Netherlands, with its long tradition of state-regulated public health care, is not on the verge of privatizing health care.

But the fact that the experiment is taking place at all reflects the sense of urgency about deciding how to finance the extensive public health system in the years ahead.

The need to make decisions for the future is especially acute because of the "graying" of the population and the continued slump in revenue from the country's natural gas fields that have fueled and sustained its social welfare system since the late 1950s.

"There have been any number of reports in

The experiment reflects a new sense of urgency about finding a solution.

the past which show that if something isn't done, health care as we know it will simply become unaffordable," the ministry spokeswoman said.

For a country that prides itself on providing good, affordable health care for all, regardless of income or age, the difficulties ahead are obvious and worrying.

The Dutch population is aging rapidly and living longer than before. This, combined with medical advances in heart disease and cancer treatment, means that the cost of health care — already equivalent to one-tenth of gross national product (GNP) — is bound to rise.

problem is compounded by the fact that the working population, which largely funds the health and social security systems, is expected to shrink in the next century compared with the size of the elderly population.

The most difficult time for the health and social security systems will be the years 2010-2030, when the baby boom generation of the post-World War II era begins to reach retire-

ment age. In 2010, for example, about 3.56 million Dutch people will be over retirement age, twice as many as in 1987, but the overall population is not expected to be significantly higher than today's 14.57 million.

With this in mind, the government appointed a panel headed by Wisse Dekker, former president of the Philips electronics group, to draw up recommendations for the future structure and financing of the health system.

The so-called Dekker Commission recommended earlier this year a radical restructuring of the health insurance system.

Its overall recommendations are complex, but they boil down to this: the national health insurance scheme should be transformed into a compulsory, basic package covering 85 percent of possible health risks and costs, such as visits to the doctor, hospitalization and surgery. People would then have the option of taking out private health insurance to protect themselves against the remaining 15 percent of potential health problems and costs, such as dentistry, physical therapy and medicines.

The commission argues that health care costs can be kept down by injecting into the system more competition among health insurers and by making patients more aware of the true costs of care by, for example, giving them the choice of whether or not to take out supplementary private coverage. But it also rejects the idea of giving market forces free rein.

"The proposed strengthening of the market orientation of the system is meant only to create greater flexibility . . . The quality of and access to care must be safeguarded under all conditions," it said.

Under the current system, about 70 percent of the population falls under a compulsory state insurance scheme that provides most services free of charge, such as treatment by

doctors and specialists, stays in general and psychiatric hospitals, medicines, and some dental work.

To qualify, people must earn less than 49,150 guilders (\$24,575) per year. The insurance premiums are roughly equivalent to 10 percent of wages, with both employers and employees contributing to the costs. People who earn more than 49,150 guilders are free to take out policies from private insurance companies.

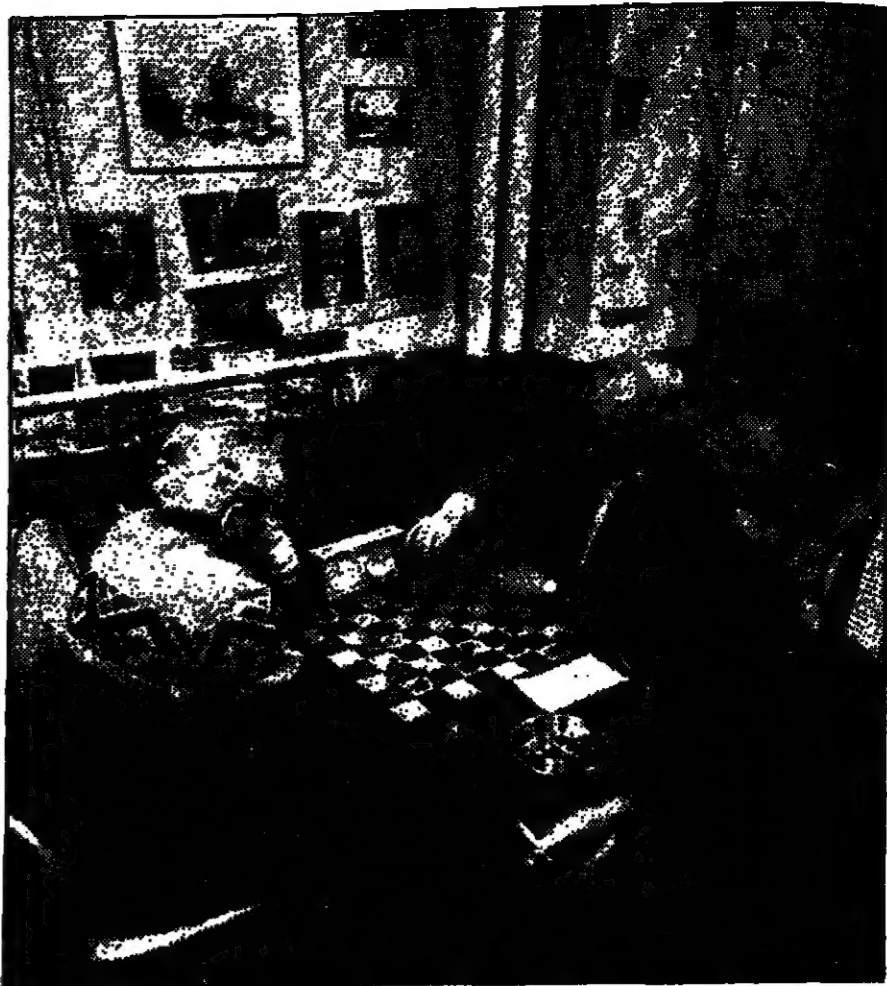
If the Dekker Commission report is implemented, the division of employees into compulsory and privately insured groups would end, but people who once enjoyed full coverage under the old scheme would now be covered for only 85 percent of risks if they do not take out additional private insurance.

The government has yet to take a firm stand on the commission's findings, but it is not expected to endorse them in their entirety. Parliament is to debate the report this fall.

Lower income groups would see the quality of their health care decline if they could not afford the extra private insurance. People with higher earnings, by contrast, would have little difficulty in taking out additional insurance.

"People living on state benefits will hardly be prepared to insure themselves against the 15 percent portion that is not included in the basic health package," the head of Utrecht's health service wrote in a recent newspaper article. "If they can't pay, the social welfare office will have to foot the bill provided, that is, it is able to do so. If it can't, then we'll have the same state of affairs as in the U.S., where large groups of people have no access to certain types of care."

RON VAN DE KROL, a journalist based in Amsterdam, helped coordinate this report.



John Cooper/Herald

Check or checkmate: Living longer means higher health costs.

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Economic Front: Austere Years Bring Some Signs of Relief

Continued from page 7

government's economic management is also moderately upbeat. Economic analysts at the Paris-based Organization for Economic Cooperation and Development (OECD) believe that the past five years have seen some significant accomplishments.

"In many respects," said the OECD's experts recently, "the new strategy adopted by the authorities in 1982 has had a considerable measure of success: Growth of output, investment and employment have all increased, the jobless rate has declined, the central government deficit has been substantially cut back and the inflation rate is one of the lowest in the OECD area. Furthermore, with domestic demand beginning to take over from exports, growth in 1986 was more soundly based."

"However," the OECD's analy-

sis added, "these favorable developments cannot mask the large imbalances that remain. At about 13 percent of the labor force in 1986, the unemployment rate is still one of the highest in Europe. The central government deficit is in excess of 6 percent of national income, resulting in an increase in public debt which has now reached a level equivalent to 70 percent of GNP."

Mr. Ruding's reading of the economic situation has nevertheless been upbeat enough to permit him to relax some of the stringency that has been such a hallmark of the Lubbers government since 1982. In mid-September, at the *Prinsjesdag* ceremonies in The Hague that mark the opening of the parliamentary year, Mr. Ruding unveiled a 1988 budget that was mild by the standards of previous years and had as its centerpiece 1.35 billion guilders (\$670 million) in tax relief.

For the first time in seven years, the personal income tax rate in the Netherlands is to be reduced. Mr. Ruding has argued consistently that any leeway in the government's finances should be used to trim back the huge budget deficit, but political imperatives and the urging of his cabinet colleagues clearly won the day. The result of the tax cuts is that household disposable incomes in the Netherlands are due to rise appreciably next year — by an average 452 guilders per taxpayer — at the same time companies' labor costs will be reduced.

The new budget is, however, hardly a giveaway package. The spending cuts that have sliced deep into the country's public sector and its sprawling government departments are to continue next year. Civil servants' salaries are to be reduced, the payment of certain investment subsidies is being temporarily frozen, welfare benefits

are to be shrunk and the budgets of government departments also are to be cut.

In all, the government spending cuts next year will total 7 billion guilders, so once extra expenditures for 1988 are taken into account, the net saving works out at some 4 billion guilders. That will reduce the central government budget deficit by 0.4 percent so that it will stand at 7.2 percent of the national income (the Netherlands' version of GDP, which allows for depreciation).

In short, Mr. Ruding's decision to relax economic austerity means that the government will marginally overshoot its own target of reducing its 1988 budget deficit to 7 percent of national income. Total spending will be 168 billion guilders and revenues will be 144.4 billion guilders, and the public sector borrowing requirement, at 0.4 percent, will be slightly higher than this year's 0.3 percent.

The government's medium-term strategy, encompassing the budgets between 1987-1990, has four basic targets: to further reduce the budget deficit to 5 percent of national income; to avoid increases in income tax and social insurance contributions; to further cut the number of unemployed from 700,000 today to 500,000 by 1990, and to stabilize both the cost of social benefits and the incomes that can be derived from them.

Yet the outlook for the Netherlands' extremely vulnerable export-minded open economy is not too rosy. Although the Lubbers government has performed creditably in such areas as job creation, where it has made some encouraging inroads into the 1985 unemployment total of 840,000 people, and in the stimulation of a more dynamic climate of enterprise, the forecasters paint a somber picture. The OECD's forecast points to

slower output growth and weaker export performance, with a consequent deterioration of the balance between revenue and public spending. The Central Plan Bureau, a semi-independent agency, sees the Dutch economy expressed as GDP dropping by a half a point to 1 percent next year, which would push it substantially down against the expected European Community average of 2 percent.

Growth has understandably been the chief victim of the Ruding austerity drive. Since 1982, it has averaged only 1.9 percent a year, against an EC average of 2.2 percent, and now even official government forecasts see still greater stagnation during 1988. For Mr. Ruding, the reform and streamlining of the economy represents a long uphill road.

GILES MERRITT is a journalist based in Brussels.

A case for stepping on it.

Engineers in the automobile industry are developing sensational ideas for replacing mechanical constructions with modern electronics. But some ideas are too advanced for practical application. For example the petrol cable.

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Labor Market Worries

Stubborn Jobless Rate Defies Easy Cure

By George Gudauskas

THE HAGUE—The taxi driver, easing his cab away from the curb, said he was unsure whether he could get through again because a labor strike had disrupted morning traffic.

Some civil servants were angry, he said, because the government had promised high-level workers a small pay raise but had offered nothing to those below.

"When you have that, you have trouble," he remarked.

Strikes, once almost unheard of, are a new though small part of the overall labor picture in the Netherlands, where the government has adopted an austerity program to fight a budget deficit and shrinking revenues.

Persistently high unemployment is the main labor worry, with as much as 14 percent of the work force, or 681,400 people, idle, most for long periods of time. Although this is less than its 1984 peak, when 822,000 workers, or 17.4 percent of the work force, were idle, the jobless rate still is among the highest in Europe. And it may go back up again, some say, with an expected economic slowdown.

The Organization for Economic Co-operation and Development said recently that the Dutch labor market of about five million "is in a considerable state of flux."

A rapid inflow of young people and women, often seeking part-time work, is occurring at the same time as older workers are leaving the labor force more rapidly, through retirement plans and phaseout programs.

Job needs and wants are often difficult to match in certain markets, the report said, increasing unemployment.

The study also said that a "large and growing share" of the unemployed are poorly educated, lack appropriate skills and come from declining industries or from construction.

Many are staying jobless longer. Most worked previously in low-paying jobs and, if they find work, are likely to be paid low wages.

"In contrast," the report said, "increases in employment are concentrated in higher skill jobs, a trend likely to continue."

Jean-Claude Paye, secretary-general of the OECD, recently told the European Parliament: "We are living in a time of far-reaching change, the crux of which is probably to be found at the intersection of three areas: international trade, scientific and technical progress and changes in human society."

"If our countries find it so difficult to find effective lasting and socially acceptable solutions to the unemployment problem, which is undoubtedly the most dangerous threat, it is largely because we do not fully understand these changes."

Reducing unemployment is a high priority for the government, although critics claim that it is second to eliminating the budget deficit. They also say that job creation is failing to meet demand.

In his budget message to parliament in September, Finance Minister H. Onno Ruding predicted increased employment next year.

Mr. Ruding said that 25,000 more people would be put to work, boosting the number hired in recent years to 385,000, an average annual increase of 1.5 percent, against a 0.5 percent average in the European Community.

"Nonetheless, the level of registered unemployment in the Netherlands remains high, owing to the sharp increase in the number of people joining the labor market, compared with other countries," he said.

He urged wage restraint and further cuts in public spending as part of an economic growth plan that is designed to help increase jobs and trim the deficit to 7.2 percent of national income.

He said the government had set aside extra money to improve employment in 1988 to bring the total to more than 1 billion guilders (\$500 million).

The aim is to reduce unemployment to under 500,000 by 1990, a goal some feel is unattainable because of declining economic activity.

As an OECD report released in August said: "Further progress in reducing the large budget deficit and bringing unemployment down to more acceptable levels may prove more difficult than envisaged by the authorities in the 1987-1990 budgetary program."

Asked if the goal could be met, Frans H.A.M. Kruse, director-general for employment in the Ministry of Social Affairs and Employment said, "I don't think so."

He said that more people can be trained for jobs but that he didn't think labor opportunities would grow enough to compete with the growth of demand.

"That's our main problem," he added.

As a result, Mr. Kruse said, the government is directing its main efforts at "sifting," or "recycling," employment.

"We accept the effects of substitution in the market. We give one a chance at the cost of another one. That's our main policy at the moment," he said.

He also questioned whether the Netherlands, with a population of 14.6 million, will ever need a labor force of five million again.

And he disagreed with the government's "free market" priorities. He argued that public works projects, while not effective economically, are socially acceptable and could help ease a problem with high social consequences.

"I think there are more opportunities toward full employment by investing in the national market, especially public activities," he said.

Mr. Kruse predicted that, if the administration of Prime Minister Rud

Lubbers doesn't succeed in his goal of reducing unemployment to under 500,000 in the next two years, his policies will change.

In an analysis of economic trends, officials of the U.S. Embassy said in June that the Dutch government's employment programs have not succeeded in significantly creating new jobs.

"Indeed, the government's key youth employment scheme depends on finding municipal jobs at a time when austerity is reducing civil service ranks," the analysis said.

"It appears that slower growth may cut the rise in employment this year in half," it said. "If so, the labor market would barely be able to absorb new entrants and unemployment could grow next year as economic expansion slows still further."

CRITICS of Dutch policies argue that high marginal tax rates, a minimum wage that is almost double that of the United States, and a liberal income-support system create disincentives.

In its study, the OECD said a decline in the minimum wage might encourage demand for labor, since many of the unskilled jobless likely to be hired would be given jobs at a wage near the minimum rate.

However, the report questioned what the response might be to a reduced minimum "in the face of a generous income-support system," one of the most elaborate in Europe. The study said further reducing joblessness might require more changes in the system than now envisioned.

"But this obviously depends on national preferences and the value attached to noneconomic criteria, such as maintaining social cohesion and equity," the study said.

C.J.A. van Lede, president of VNO, the largest business and industry group, said his members realize that "in no way can you have flourishing business in the long run if you will continue to be faced with unemployment of that magnitude."

"Socially, it's unacceptable," he said, but noting "It's very tough, very, very tough to not only find the measures, but to get agreement on the basic legislation that has to be made in order to get these people to work."

"You can train them," he said, "but you have to have jobs at the same time."

His organization's lobbying effort is geared to reducing the minimum wage, long a sacred cow in the country, to help diminish unemployment.

Another issue is the reduction of the work week, from the current 38 hours to 32 by 1990. The large unions favor this move, but employers claim it would be too costly if wages are not reduced as well. The government has officially supported a shorter week.

Mr. Van Lede said the federation believes "that the real issue in this country is redistribution of work, which does not equal shortening of the work week."

Part-time labor has been the most effective way of doing this, he said. Mr. Van Lede termed labor's shorter-week goal "totally unrealistic," and said it was not supported by rank-and-file union members.

"You can say it was the resistance of the employers, fair enough. I'm happy to hear that, on the one hand," he said. "On the other hand, if they really wanted that more than pay, or income, whatever, they would have pushed it through."

Henk Leemreize, economic adviser

Coming to Terms With the Tough Jobs Issues



Photograph by John Cooper-van Hasselt

Social Costs

"Half of our labor reserves consists of persons who are unemployed for more than one year, and about 30 percent has been unemployed for more than two years. You see an enormous labor reserve that cannot be brought into the labor market again. I think that's our main problem, and it's of course a social problem... and it has high risks..."

Frans H.A.M. Kruse, government official

Flexibility

"We are of course against forms of flexibility which in practice mean that some workers have all the rights of the world and some workers have no rights at all. At this moment there is a hardcore of workers who have all kinds of protection, and there is a fringe of second-hand and third-hand workers who have no protection at all... and that is a very wrong development."

Henk Leemreize, union adviser

Retraining

"We are converting, very successfully, unemployed university graduates into employed people. We convert 300 or 400 per year. It's damn successful... But, in terms of quantities, I mean a couple of hundred converted university graduates into employable positions is not solving the unemployment problem of the country."

C.J.A. van Lede, industry spokesman

to the 900,000 member trade union federation, FNV, said, "It's still a big issue, but the employers are not really willing to negotiate further reduction in the work week," claiming it would be too costly and too complex.

For public sector workers, who have

had repeated wage freezes, the issue is pay.

Unionized civil servants are "furious" over the recent plan to grant a small increase to high-level workers and none to their underlings, Mr. Leemreize said. More strikes are possi-

ble among his 250,000 organized workers, who want across-the-board pay increases.

GEORGE GUDAUSKAS is a freelance journalist based in Paris.

Reading the Dutch Character in Stormy Skies

Continued from page 7

that the girls in the windows of the Amsterdam red light district (with its canals and 17th-century houses) are the modern warnings against sex, drugs and AIDS. (The annual nightly procession of pious Catholics, the Silent Walk, leads straight through this beautifully dirty district). But having said this, I still cannot escape from the thought that in a moralistic sense, the Dutch want to show that they accept the reality of life. They have nothing to hide. They are tolerant and responsible.

A Belgian poet told me once: "You Dutch are supposed to be a tolerant nation. I had my doubts. But it is true. You have kept that long tradition of tolerance. But before being tolerated,

one has to go through a harsh intolerant phase." He said that when he came to the Netherlands, he always felt he was cross-examined on moral issues like euthanasia, incest, cruise missiles, treatment of drug addicts, etc. The questions had to be answered properly. Only then were he and his opinions aggressive and rather offensive behavior was due to the ridiculously high density of the population. It was impossible to ignore each other. Social control was strict. Like a big family in an overcrowded house, the Dutch knew that the only way to survive was to live and let live.

In many aspects, the Netherlands is an overorganized country. Even to ride a horse, one needs a license, issued after a severe examination. But in this coun-

try of laws and rules, children are amazingly free and undisciplined. Already, in the last century, foreigners complained about the Dutch vandals. Friendly Amsterdam has always been anti-authoritarian and somewhat anarchistic. Adults never lose their childhood tricks.

After 20 years abroad, it was, on my homecoming, difficult to appreciate the reality of the unruliness of Amsterdam, where even in decent circles stealing a bike is not always considered a crime anymore. I was asked to concentrate on the real issues, the crimes that make Amsterdam really unsafe. The crime rate is lower than in most other capital cities. It is discussed in the media with an astonishing openness and frankness, not so much in terms of law and order but as a moral problem. In central Am-

sterdam, the rich and the poor, junkies and the yuppies, the squatters and the burghers live next to each other. One often gets the impression that the dangerous and violent addict should be seen as the prodigal son.

The Dutch have come to see that their humanitarian approach in solving the drug problem and fighting crime may have been too idealistic. The times have changed. Even Dutch people have protested against the opening of centers for Tamil refugees near small villages. The villagers accepted their normal duty to accept a few dozen refugees but they could not cope with hundreds of Asians the government had intended to send to a nearby empty monastery. Not all is lost.

Ten years ago, the Netherlands loved

to see itself as the Conscience of the West. The Dutch were the darlings of the Third World. They favored an oil boycott against South Africa (an idea initiated not by socialists but by members of the ruling Christian Party), and two years ago even the prime minister had soul-searching doubts about the cruise missiles.

The Netherlands is toying the line again. It is a painful process. We are living in boring times, the editor of the largest quality newspaper remarked, as if our country has fallen back to dull mediocrity where excellence and creativity are suspicious.

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Two-Market Approach to Trading

Amsterdam Confronts London With Technology and Tradition

By Ronald van de Krol

AMSTERDAM — By this time next year, the Amsterdam Stock Exchange will have reorganized and redesigned its trading floor to accommodate the arrival of video screens and other computer equipment that is intended to keep Amsterdam in step with the technological revolution on world financial markets.

To put it simply, the jobber's order book is going to be fed into a video screen, says Johan Kooij, director of data processing at the bourse, recently described the changes ahead.

But unlike London, which in last year's "Big Bang" virtually abolished the trading floor in favor of trading via computer terminals, Amsterdam plans to stop

well short of allowing market participants to trade directly through the exchange's new computer hardware and software: the trading floor will continue to exist, at least for the time being.

This two-pronged approach — introducing far-reaching automation while retaining the bourse floor — sums up Amsterdam's response to the challenges of Big Bang and the threat that trading in Dutch shares and bonds will gradually seep even further to the London market.

In an interview, Baron van Iersum, chairman of the Amsterdam exchange, said that the automation project — which is to be modeled on Chicago's Midwest Stock Exchange and carried out with its help — is aimed at making share and bond trading in Amsterdam as cost-effective as possible so that investors will prefer to do their

trading in guilder paper here rather than in London.

The first phase of the multiyear project will concentrate on the automation of routing orders and trading information, to be followed later by clearing and settling systems and price information. The total cost of the stock exchange's transformation is estimated at up to 30 million guilders (about \$15 million).

Automation is only one of Amsterdam's responses to the Big Bang challenge. Last year, it introduced the Amsterdam Inter-

professional Market System (AIM) which, similar to developments in London, does away with fixed commissions and allows institutional investors to trade on a net basis with banks and brokers in deals involving at least one million guilders in shares or 2.5 million guilders in bonds. The deals

officially take place outside the regular market but are seen as a way of persuading institutional investors to continue to do business in Amsterdam.

In addition, the Amsterdam financial community successfully persuaded the Dutch Finance Ministry to cap the 0.12 percent stamp tax on Dutch share and bond transactions at 1,200 guilders, effectively abolishing the tax on deals worth more than one million guilders and thereby stimulating block trading.

The creation of AIM has halted and also slightly reduced the seepage of business to London, Baron van Iersum said. "The stamp tax cap also helped put us on a more equal basis with London," he added. He said that the exchange would still like to see the tax scrapped altogether. Bankers estimate that London now accounts for about 20 percent of turnover in Dutch shares and bonds, down from 30 percent only two years ago.

Baron van Iersum described Amsterdam's competitive strategy this way: "Keep the guilder market in the Netherlands by doing away with the bourse tax and by other measures, but at the same time set up an infrastructure to attract trading in U.S. and Japanese stocks to Amsterdam when their own markets are closed."

He said the main difference between Amsterdam and London was that London had abandoned a "central" or "auction" system of trading, in which supply and demand of the entire market are brought together at a central point, in favor of a "dealers" system, in which trading is a bilateral transaction between two parties.

"In Amsterdam we do things differently," he said. "We are maintaining the central market, but alongside that we have also created AIM, which is essentially a dealers' system along the lines of London. Our strategy is to allow both markets to function side-by-side and give the parties the choice between one system or the other."

The question of whether the traditional trading floor will always remain a feature of Amsterdam is ultimately up to stock exchange members. Baron van Iersum said. Opinion in the Dutch investment community varies widely on how necessary the floor is in modern share trading, and whether the Amsterdam floor will continue to exist in the long term.

Jan Vroegop, a director of Amsterdam-Rotterdam Bank (Amro Bank) and head of its guilder treasury department, said that looking at prices on a video screen did not

provide a sufficient guide to the market climate. "I believe that seeing each other on the bourse floor, feeling the atmosphere and the levels of activity and inactivity there, and observing your competitors, your colleagues and the jobbers all contribute to your knowledge of the market," he said.

Mr. Vroegop said this was illustrated by the chaotic conditions in London in early August, when base rates rose unexpectedly and the stock market dropped sharply. Many dealers simply abandoned their screens and stopped trading because they no longer had any sense of the market, he said. In Amsterdam, by contrast, face-to-face trading on the bourse floor provides a form of "social control" that ensures that market participants will continue to trade.

But Tom van Dort, managing director of Morgan Bank Nederland NV, said he saw no reason why share trading in the Netherlands could not be done by telephone and by screen as in either London or the NASDAQ over-the-counter market in New York. "For professional market participants, a trading floor is not at all necessary, though it may be necessary as a way of protecting the small investor," he said. "Even now, when a Dutch pension fund does business directly with people in London, no exchange floor is ever involved."

THE PRIVATE placement market in the Netherlands is another example of a large market that exists without a formal trading floor; worldwide, the best example of a huge market that functions well without a trading floor is the foreign exchange market, he said.

"And if there were ever a market that depends on sentiment and mood, it's the foreign exchange. But you can chat just as easily about market sentiment on the telephone as you can on a trading floor," he said.

While discussion continues about the eventual future of the bourse floor in Amsterdam, banks and other financial institutions are looking critically at the Amsterdam system of "single capacity" trading that requires that all orders for shares and bonds (except those in the AIM system) be executed via the Amsterdam hoekman, whose function is similar to the former jobber's role in London or the specialist's role in the United States.

Dutch banks are frequently frustrated by this form of trading.



Traders on the floor of the Amsterdam Stock Exchange.

saying the hoekman often does not have the financial strength to quote prices on large deals and, therefore, sometimes stands in the way of transactions being done.

In the past few years, various hoekman firms have merged or have strengthened their capital base to meet the challenge of doing business in the 1980s. Baron van Iersum said he expected this trend towards larger and stronger hoekman firms to continue.

But Mr. van Dort of the Morgan Bank said the Amsterdam market was likely to remain fundamentally imbalanced between the relatively small hoekman firms and the market's major class of players — Dutch pension funds whose portfolios of stocks, bonds and property run into the billions of guilders.

"Under the present system, only the hoekman firms are allowed to be market makers, but often they simply can't because they don't have the capital strength," he said.

Mr. van Dort said that Amsterdam should be glad that several London houses were prepared to make a market in Dutch paper because this injected needed liquidity into the guilder market. He said an "open broker dealer system" would be a better model for Amsterdam, allowing market

participants to trade among themselves, either directly or through a broker.

Another frequent complaint about the present system is the lack, in practice, of a strict system of clearing and settling transactions. Amro Bank's Mr. Vroegop said the hoekman firms were always the last in the chain to pay when a deal is struck, meaning that other market participants, such as the banks, end up effectively financing the hoekman.

A "crystal-clear" clearing and settlement was necessary not only to keep Amsterdam abreast with foreign markets but also to meet the requirements of modern cash management used by the banks' customers, he said.

Despite some imperfections in the Amsterdam system, Mr. Vroegop said he was satisfied so far with Amsterdam's ability to compete with other financial centers, including London. Initial expectations that post-Big Bang London would lure a significant amount of trading in Dutch, German and other foreign shares or bonds away from their home markets have proved to be exaggerated.

The 12 months since Big Bang have shown that it is exceedingly difficult and risky for financial houses in one center to trade shares that have traditionally belonged in another.

"Cultural differences exist from one market to another in how shares are traded or valued. You cannot simply take the price/earnings ratio of a Dutch stock, compare it with that of an Italian, German or Japanese share, and decide which one is undervalued. You need home market know-how," he said.

Mr. Vroegop and other Dutch bankers cautioned against expecting too much from the stock exchange's plans to stimulate trading in U.S. and Japanese shares in Amsterdam using the new, simplified depository certificates called Amsterdam Security Account System (ASAS).

The bourse, drawing on its reputation as an international exchange that lists more foreign shares than Dutch ones, hopes to boost such trade with the help of Japanese and U.S. members of the Amsterdam stock exchange. Eventually, the exchange hopes Amsterdam will be used by American investors as a sort of pre-New York or post-Tokyo market when those centers are closed.

But the best way of developing such a market in Amsterdam would be to persuade other European bourses to join in to help create one uniform system for trading U.S. and Japanese stock in the continental European time zone, Mr. Vroegop said.

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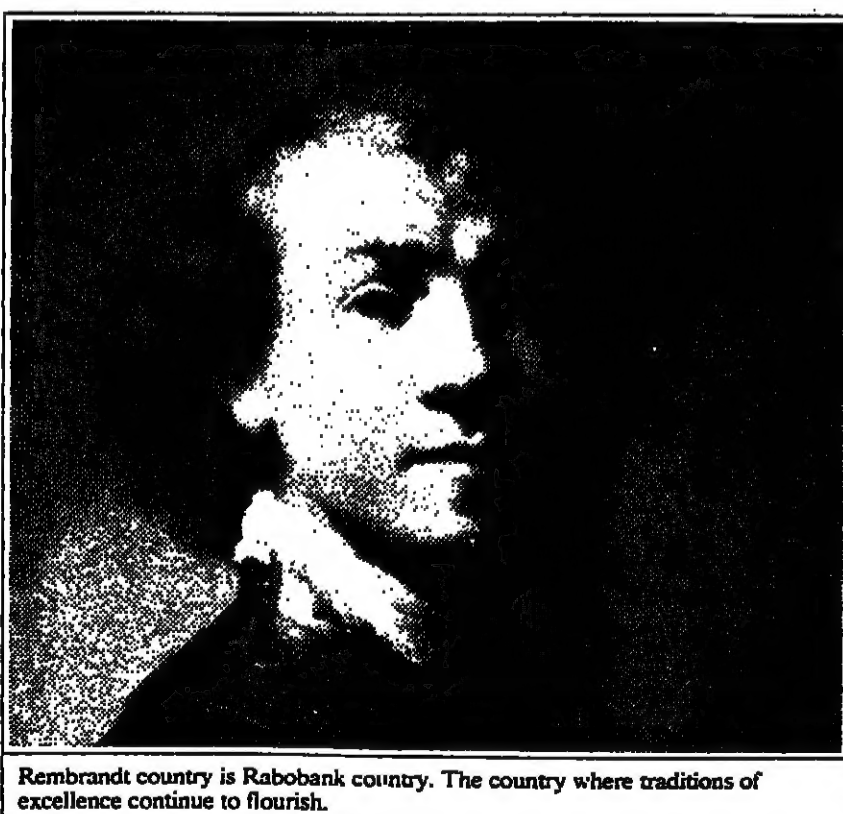
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هكندمن النشيل

That Sinking Feeling ■ New Money for Growth

As Gas Slumps, So Goes Land

By George Gudanskas

THE HAGUE — With the fall in gas revenues in the Netherlands comes another sinking feeling for the Dutch — the land over the huge gas field in Groningen is subsiding.

Like a large balloon losing its air, the gas field in the northeastern part of the country, which has given up half of its known reserves since its discovery in 1959, is losing pressure, ever so slowly, so that over the next half century the earth above it will droop slightly.

The phenomenon, called subsidence, poses a costly problem of adjustments in this low-lying country.

"Our problem is that we're a very flat country and a low country, so that what's happening is we expect a disturbance in the water household [table] on the top. So then you have to adjust things," said Chris Staudt, director of the Netherlands Geological Survey.

For instance, in the port town of Delfzijl, with its modern yacht harbor and windmill in the village center, expensive engineering projects will have to be undertaken to cause "lifting" as the land subsides and water levels rise.

Hundreds of bridges and canals that crisscross an estimated 500 square kilometers (342 square miles) area will have to be altered as the Earth turns into a broad soup bowl whose center is expected to dip from 50 to 75 centimeters (20 to 30 inches).

A 650 million guilder (\$325 million) fund has been set up to cover the costs of these projects, officials said, and a commission has been established to examine claims and to study ways to prevent damage.

The authorities say that the population is not expected to be endangered because the change in the water level will be so gradual it will go almost unnoticed.

"This is perhaps, in terms of public opinion,

quite a concern," said Jean Gerin, managing director of Petroland, one of the many companies in the Netherlands searching for and exploiting gas and oil reserves.

"But, in reality," he said, "I can tell you definitely, scientifically as well as technically, this is not a big problem."

Pipes buried in the ground will not suddenly surface like bones in a forgotten cemetery. Nor will vehicles vanish into the ground with a whoosh. And no houses will crack and crumble, the experts say, although there are those who argue to the contrary.

"It's very slow, it's very gradual, and it's a flat movement," said Frank Dunt, spokesman for the Netherlands Oil movement, the joint Shell-Exxon venture operating the field, which is the largest in the Netherlands. Unlike a cave-in, he said, "it's a total movement in the Earth's layers so the whole area sinks."

"There are, of course, people who think otherwise, people who always disagree," said Wied G.J. Huijnen, a government energy specialist. He and others suggested that those disagreeing might be trying to take advantage of money made available to cover damage caused by subsidence.

The changes will be far less dramatic than those that began two years ago in the Ekofisk field in the North Sea off Norway, government officials said. There, huge oil and gas rigs and their crews were endangered when the seabed suddenly began sinking by meters, instead of centimeters, causing great concern and costly countermeasures.

"We have to be very, very careful," Mr. Huijnen said, "that it is not compared to what happened in Norway. It's completely different. It just cannot be compared."

The main difference is that Groningen gas, thousands of meters deep, is contained in sandstone that is capped by a thick layer of rock salt. Ekofisk's field was covered by soft chalk,

according to Mr. Staudt, the geological survey director.

"We are lucky it's sandstone, so that the total compression of the sandstone in itself will only be very small," he said, adding that the salt layer also absorbs small movements in the gas field.

"But, of course, there will be some subsidence," he added. "It's a consequence of taking something out."

If the Groningen phenomenon is left unattended, however, a shallow lake 40 kilometers wide will form where the subsidence centers, as rain water collects and ground water levels rise to the Earth's surface.

Significant amounts of new pumping will be needed, authorities said, to handle the water problems in this sparsely populated province of farms and villages already at or below sea level.

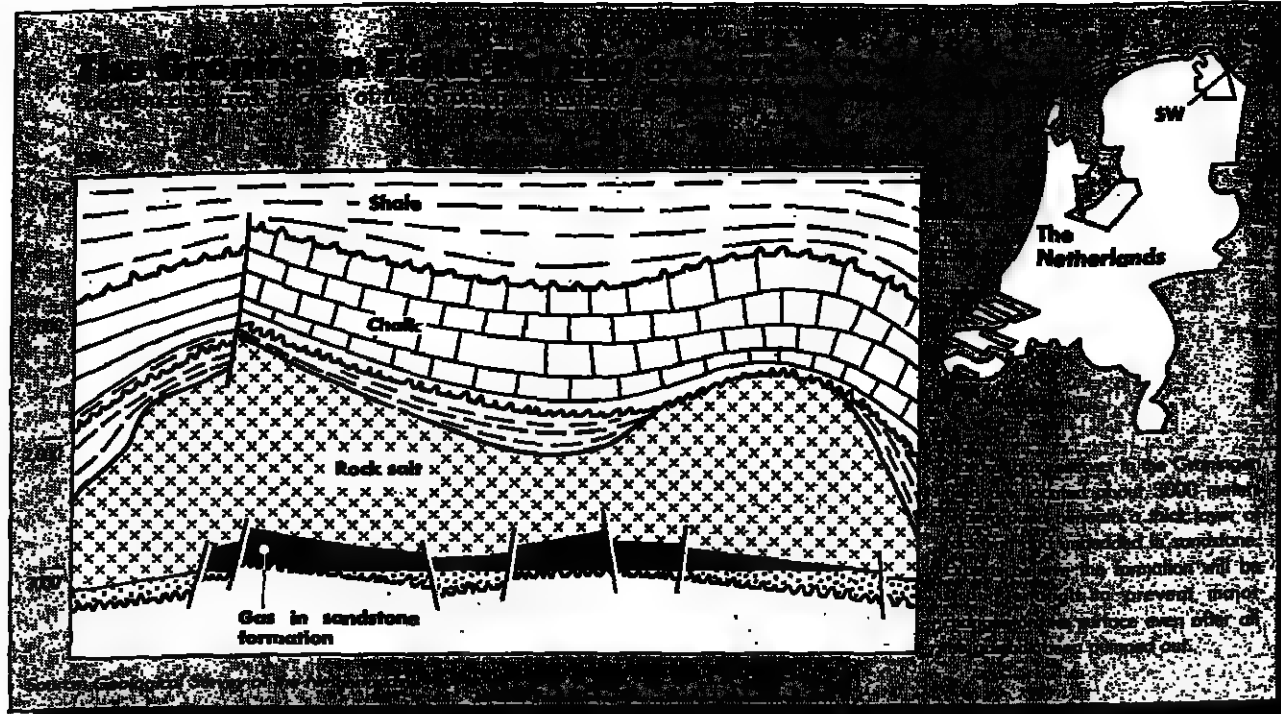
In addition, new canals will have to be dug and more sluices, flood gates and dams constructed, they said.

Mr. Dunt, the spokesman for the Nederlandse Aardolie Maatschappij (NAM), the Shell-Exxon operation, explained: "Yes, if nothing were done you would completely destroy the water household [table], lakes and canals and so on. And the protection along the coastline wouldn't be on the right level anymore. So when we do have this big wave every hundred years, then the northern part of the country could be flooded — the harbor area, not the dikes."

The task ahead is "to see and prevent that," he said. "And that's no problem. The money is there, the knowledge is there, and the works will be carried out in the next 10 years."

A fund totaling 650 million guilders has been created to cover the costs, such as studies and work projects that will have to be undertaken. Officials said that the fund was calculated according to possible needs and is open-ended.

"More important is that there is an agree-



ment between the NAM and local authorities — with the province of Groningen — when measures must be taken, NAM will pay for them," said Peter A. Scholten, director for general energy policy and mines in the Ministry of Economic Affairs.

In addition to the fund, a six-member independent commission was established in 1984 to work with Shell-Exxon and Groningen officials to review claims for damage and to recommend measures to prevent future damage.

In its report for 1986, the commission — three of whose members are nominated by NAM and three by the province — said that so far it has paid out more than 9.5 million

guilders in claims, plus 11.6 million guilders for studies and the like.

The largest payment last year, 3 million guilders, was to deepen sluices in the village of Gaarkeuken in anticipation of setting terrain there.

He dismissed reports by some people who said that cracks in their homes were due to the sinking caused by the withdrawal of gas in the province.

Jan Abrahamse, chief editor of a 35,000 circulation magazine, Wabbenbulletin, an environmental and geographical publication distributed in the Netherlands, West Germany and Denmark, agreed that some of these reports were baseless.

The Groningen-based editor said that he had personally examined certain claims and found them untrue.

The main worry for the province brought on by subsidence involves water, he said, with pumping and other measures needed where none was needed before because runoffs and rivers flowed naturally to the sea.

"That will be a big problem," he said. Farmers usually are the first to know when the water or the land is changing, said Pieter Bakker, chief of external communications for Netherlands Gasunie, the sole distributor of gas from the Groningen field. And he added, "For years, we haven't heard from them."

Investment Surges on Cheaper Oil, Higher Corporate Profitability

By Sonja Mooradian

AMSTERDAM — Cheap oil, deflation, a stable economy, higher corporate profitability and a quiet labor market have together provided the impetus for a major surge of investment in the Netherlands over the last 18 months.

Last year saw a record increase in investment — up 11.5 percent from 1985. This year, the government projected an increase of only 5 percent, but companies are continuing to take advantage of cheaper steel and oil prices to modernize or build new facilities.

And although profit margins have come under pressure because of the guilder's strength within the European Monetary System, turnover has been higher, resulting in growth. With higher corporate profitability, companies are retaining their earnings and investing them in expansion.

In previous years, inward direct investment had been heavily depressed by repatriation of balances by foreign parent companies, according to De Nederlandsche Bank. But the level of investment was so high that 1986 actually saw net lending from foreign parent companies.

According to the U.S. Commerce Department, direct U.S. investment in developed countries increased by 13 percent in 1986. "Among these countries," it said, "the largest increase — \$4.6 billion — was in the Netherlands."

After major investments in the

energy sector were put on ice last year because of weak oil prices, there has been a spurt of investment in this sector. Most of the money is now going into major restructuring programs.

Last year saw a record increase in investment.

For instance, the Dutch subsidiary of Texaco is spending 50 million guilders (\$25 million) to re-vamp and expand its refinery at Pernis. Texaco currently holds second position in the Dutch automobile gas market behind Shell.

The chemicals sector has also drawn huge investments despite the Environment Ministry's tough restrictions on the industry. Investments totaled 3 billion guilders last year and are expected to reach 3.7 billion guilders this year. Royal Dutch/Shell, for example, has stepped up a 500 million guilder investment program that lay dormant for a year.

The chemicals sector has for many years been vital to the Dutch economy and has drawn huge investments (17 percent of total Dutch industry in 1986) in the last two years. But De Nederlandsche Bank has warned that the Environment Ministry's policies may make some new investors in this sector shy away from the Netherlands as a site for new production facilities.

The lion's share of investment in research and development comes from the chemicals sector.

More fundamental perhaps is renewed confidence in the offshore sector; almost \$2 million is slated for new drilling and production platforms next year by Petro-til and Petroland. These are the first investments in the offshore industry since the oil price fell last year. At that time, the Nederlandse Aardolie Maatschappij (50 percent Exxon, 50 percent Royal Dutch/Shell) decided to shelve a 2 billion guilder investment in the 'F3' oil and gas project. This year, NAM invested 1 billion guilders and will increase its investments to 2 billion for 1988.

However, despite lower drilling costs and depressed steel prices, the company will not resume the F3 project until it is confident that the current oil price of around \$18 a barrel is a stable one.

Confident that the coalition government's policies will continue

to result in economic growth and minimal labor conflicts, companies outside of the energy sector have also shown a willingness to invest more.

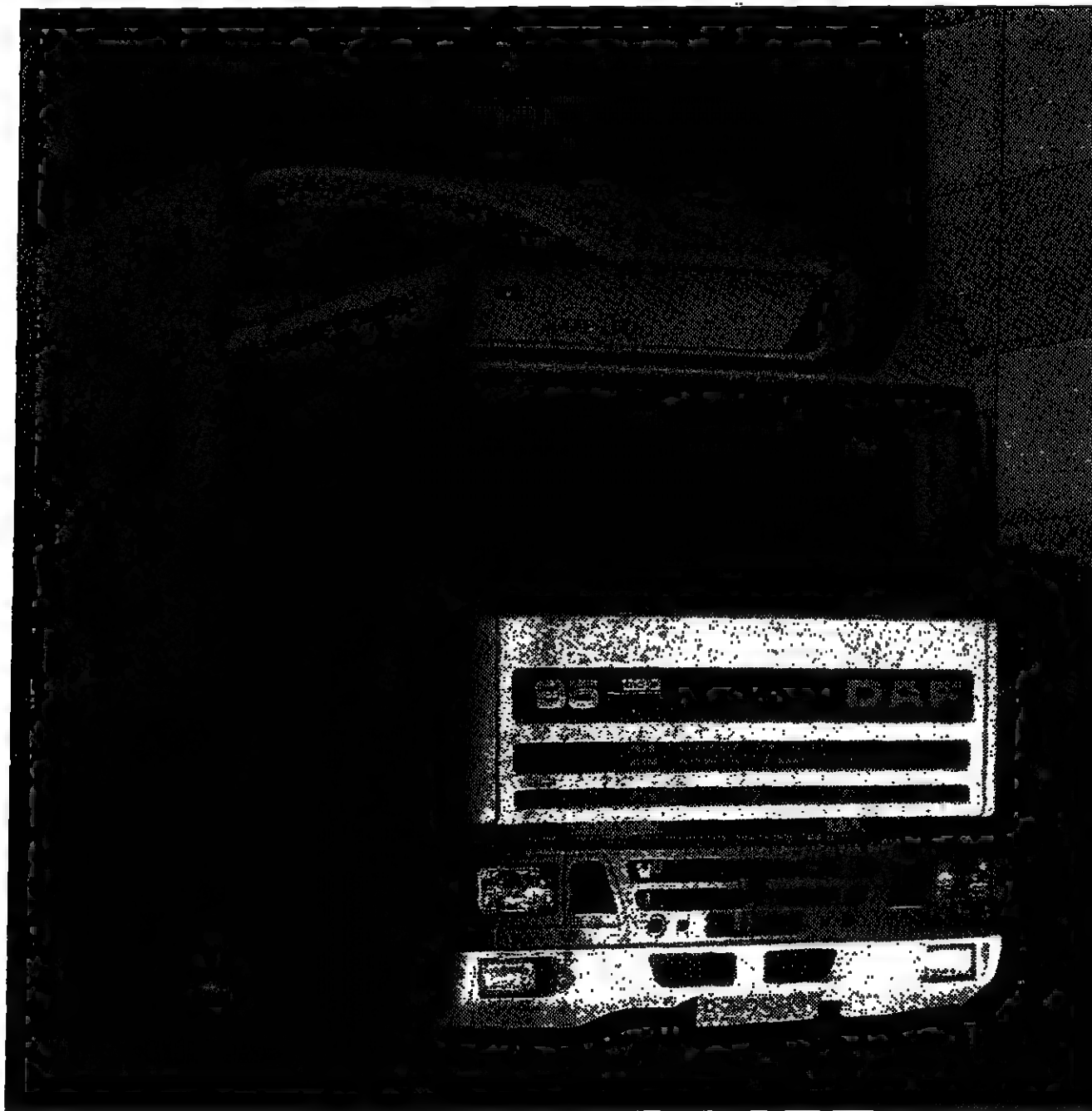
Earlier this year, Elsevier NV, a publishing house, spent 500 million guilders on nearly half the shares of a smaller publisher, Kluwer NV; the Woollens Sam-

son Group spent around 500 million guilders on the other half. Douwe Egberts, tobacco and coffee merchants (94.5 percent Sara Lee Corp.), took a major step

in diversifying its business when it purchased Akzo and Royal Dutch/Shell's consumer products division for 1.25 billion guilders. The fast-food chain McDonald's

will more than double the number of restaurants it has in the Netherlands, with an investment of 100 million guilders over the next few years.

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The Hague Burnishes A Lively New Image

By George Gudanskas

THE HAGUE — Royal residence and seat of government are the words most often used to describe this unassuming city founded more than 700 years ago on the dunes of the North Sea.

While called charming and historic by some who know it, the less charitable term The Hague dull, gray, bureaucratic, a sleepy community compared to the bustling Gateway-to-Europe capital of Amsterdam.

"That's long over," said Ad J.E. Havermans, the enthusiastic and energetic burgomaster and general promoter of The Hague, one of the four largest Dutch cities. "That has changed, very much changed in the last few years. We have seen a new spirit in the city."

The burgomaster and others say a combination of things have happened to infuse new life and vitality into the community, enhancing its international allure.

These include the fact that Queen Beatrix has chosen to make The Hague her official home and working place. She made the decision in 1982 and has since sparked interest in revising The Hague's gray-suit image. Burgomaster Havermans was appointed by the crown in 1985.

In addition, the city has seen the renovation of a major arts museum, has opened a complex to house the Hague Philharmonic and the Netherlands Dance Theater and has completed much-needed updating of the nearby seaside resort of Scheveningen.

Concentrated in Amsterdam for the past decade, the Holland Festival, one of Europe's oldest cultural festivals, is coordinating with The Hague to have part of its activities, dance, performed in the city. Major modern art exhibitions have also been attracted to The Hague.

"Now, we don't have to go to Amsterdam anymore," is a common refrain among The Hague's more than half a million inhabitants, including young people who find trendy discos appearing on the nightlife scene.

Tourists leaving the beaten path also are discovering this city of wide avenues and old mansions, aided by a well-organized and coordinated promotion effort of city officials and the Netherlands Board of Tourism.

Mr. Havermans, who previously ran a small town in the eastern Netherlands, is emphasizing not only the "international character" of The Hague — with its more than 60 embassies, foreign schools, world courts and other such organizations — but its accessibility from other parts of the globe and its services for multinational businesses.

"The Hague is in all respects the right city for companies and organizations to settle in Europe," he said in the opening statement of a booklet about the city.

"Total product" is a phrase used by both Mr. Havermans and by Hans Cornelissen, managing director of the tourism board, when they discuss efforts to promote the historical and cultural attributes of the Netherlands and



The Netherlands Dance Theater is now housed in The Hague's new 44-million guilder auditorium.

its major cities of Amsterdam, Rotterdam, The Hague and Utrecht.

Mr. Cornelissen, at ease in the jargon of a sales-marketing man, made it clear in an interview that "Amsterdam was really, and still is, our 'A' product in a total assortment of products we can offer."

But, on the question of The Hague's changing image, he credits Mr. Havermans with finding ways to improve it.

"To govern a city is more than just sitting behind your desk," Mr. Cornelissen said. "He has a philosophy and I think this is a new point, that for a city you have to do city marketing — and not only for tourists, or government, or industry, no, it's a whole community."

The burgomaster, Mr. Cornelissen said, also sought to get service-industry businesses like banks and insurance companies to locate their headquarters in town. But he did not overlook "people needs," like refurbishing the 17th-century "New" Church or getting the national ballet to make The Hague its home.

Regrouping of the city's sprawling government offices was also taken up, the tourist board director said. For instance, the Foreign Ministry's 22 offices were finally housed in one new building next to the main railroad station.

On the topic of competition with Amsterdam, Mr. Cornelissen agreed with Amsterdam Mayor Ed van Thijn that none exists.

The Amsterdam mayor, through his spokesman, Gilbert van Stijgeren, said, "You know, there is no such thing as competition between Amsterdam and The Hague. On the contrary, we enjoy the cultural developments in The Hague, which offers 'something different,' or classical, while The Hague produces very modern dance."

The Dutch opera was in The Hague for 20 years, he noted, after being established in Amsterdam. But "the opera has left" because of space problems, "and has gone back to Amsterdam."

However, the theater opened in September

by the queen was built so that it, too, could have operatic performances. So, next year, the opera will give 30 performances in The Hague.

Mr. Cornelissen said, "There is a different image growing and the results are there."

Describing that image, he said, "If I have to sell The Hague, I say it's a pleasant, quiet city with a lot of history, with a lot of culture — in an easy-going way, not hectic — with all the facilities around, with an international atmosphere, but in a quiet way."

Mr. Havermans believes all big cities are basically alike in that they are centers of initiative, ideas and creativity.

"I think many hadn't realized until now that The Hague also had these possibilities, as well as Amsterdam and Rotterdam."

There is another feature in The Hague that is different from Amsterdam, as Frans Kruse, the nation's director-general for employment, has consistently found.

"You can park your car here," he said.

Artists Must Struggle As State Ends Subsidy

By Ronald van de Krol

AMSTERDAM — Dutch artists, once used to drawing a state-backed salary, are locked in an unfamiliar struggle for survival now that the government has halted a policy of paying them a virtually guaranteed income in return for their paintings, murals and sculptures.

The demise of the Visual Artists Assistance Program, called by its Dutch initials BKR, means that for the first time since World War II, thousands of Dutch artists can no longer count on the state as a customer of last resort.

Instead, they are now forced to squeeze a living from the sale of their art on the private art market alone. That may not seem like a startling proposition to artists in other countries, but it marks an abrupt break with the past in the Netherlands.

"The problems have been enormous," said Jan Romers, an official at Kunstbond, the artists' union. "Artists who had become used to a fairly secure income suddenly found that it no longer existed." Most have ended up living on state welfare and now find it difficult to pay the rent on their studios or to buy art supplies.

The center-right government, which prides itself on its "no-nonsense" reputation, had long been critical of the BKR scheme, saying it was unwieldy and had failed to produce "quality art."

Although quality may have been in short supply, there was no lack of quantity. The policy of buying art to provide artists with a living has produced "painting heaps" and "sculpture mountains" to rival the wine and milk "lakes" of the European Community.

Together, national and local governments purchased around 300,000 works of art during the BKR's 38 years of existence. Some are now displayed in schools, public buildings and Dutch embassies overseas, but the vast majority are gathering dust in government warehouses.

The abolition of the BKR program is expected to cause a number of changes in the lower to middle end of the Dutch art scene. Oil painters are tipped to start giving way to cheaper acrylics, the size of art works is expected to become smaller, and artists will inevitably have to economize on the frames they use.

"Already, we are seeing more watercolors than we did before," according to Johan Pijnsappel of Kunststudee, an Amsterdam "library" that has lent art to the public for a small fee for the past 30 years.

The number of artists wanting to join the art library project has grown since the BKR was abolished. At the same time, artists are also redoubling their efforts to exhibit and sell their works at private galleries.

Of course, these changes are not noticeable among the small minority of Dutch artists who make a decent living from their work and who never took part in the BKR program in the first place. But for the 2,000 former BKR recipients, the adjustment has been painful.

Theo, a 32-year-old painter from a town near Amsterdam, said he is determined to continue painting full-time despite the fact that his monthly welfare check is less than half of what he received in BKR subsidies.

"The biggest hassle is the cat-and-mouse game you have to play with the welfare office," he said, requesting that his last name not be used. "You have to prove you're looking for work if you don't want your welfare check to be docked. But of course they know as well as I do that there just aren't any paid jobs for artists out there."

They are now forced to squeeze a living from private sales.

The BKR scheme was originally meant as a temporary measure after World War II to prevent artists from having to accept work unrelated to their art. At the beginning, it supported only 100 artists, but their numbers swelled in the 1960s and 1970s as the Dutch welfare state grew, peaking at 3,600 in 1983.

Far from being a temporary measure, many artists received BKR subsidies for 10 years or more.

Arthur Frankhuizen, an official of the Ministry of Welfare, Health and Cultural Affairs who administered the BKR program until January, said the average artist in the scheme received 38,000 guilders (\$19,000) per year, which also included a stipend toward the cost of materials. In its last year, the BKR program cost the government 70 million guilders.

The subsidy system was based on an estimate of how much an artist needed to earn per week to support himself.

"Toward the end, this was fixed at just under 500 guilders for a married artist below the age of 34. So, if the city council bought a painting from him for 10,000 guilders, he had to wait 20 weeks before submitting a second work," Mr. Frankhuizen said. In practice, most artists sold three or four works to the government per year.

The government argues that its abolition of the subsidies should not be seen as a spending cut because the funds that were once earmarked for the BKR are now used for scholarships for promising artists and for increased spending on the arts at the regional level.

"The BKR program emphasized the artist and the artist's social position," Mr. Frankhuizen said. "The new policy takes art and the quality of art as its departure point, and everything else is derived from that. . . . Artists no longer have a right to a living."

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Stampede to Safe
Gratifies Some G
B. CARL GEWIR

PARIS — The stampede to safe haven assets has been a major theme of the week, with investors flocking to Swiss franc-denominated bonds and stocks. The move was triggered by a combination of factors, including a sharp rise in interest rates in the United States and a general sense of unease about the global economic outlook. Investors are now looking for a safe haven to park their money, and the Swiss franc is seen as one of the most reliable options available. The stampede has led to a significant increase in the price of Swiss franc-denominated assets, and it is expected to continue for some time.

ALTHOUGH ALL SECTORS of the European market are showing signs of recovery, the financial sector remains the most active. Investors are looking for a safe haven to park their money, and the Swiss franc is seen as one of the most reliable options available. The stampede has led to a significant increase in the price of Swiss franc-denominated assets, and it is expected to continue for some time.

Currency R

Currency	Rate	Change
US Dollar	1.65	+0.02
Japanese Yen	160	-2
West German Mark	3.36	+0.01
Swiss Franc	1.50	+0.01
French Franc	6.55	+0.01
Italian Lira	1,360	+10
Spanish Peseta	166.64	+1.00
Portuguese Escudo	200.48	+0.01
Belgian Franc	36.36	+0.01
Dutch Guilder	2.20	+0.01
Austrian Schilling	13.76	+0.01
Irish Punt	7.88	+0.01
Greek Drachma	200.48	+0.01
Israeli Sheqel	1.80	+0.01
South African Rand	1.80	+0.01
South Korean Won	180.00	+0.01
Thai Baht	50.00	+0.01
Singapore Dollar	1.36	+0.01
Malaysian Ringgit	2.36	+0.01
Indonesian Rupiah	1,600.00	+0.01
Philippine Peso	46.00	+0.01
Thai Baht	50.00	+0.01
Singapore Dollar	1.36	+0.01
Malaysian Ringgit	2.36	+0.01
Indonesian Rupiah	1,600.00	+0.01
Philippine Peso	46.00	+0.01

Major Values
Currency
Rate
Change
US Dollar
1.65
+0.02
Japanese Yen
160
-2
West German Mark
3.36
+0.01
Swiss Franc
1.50
+0.01
French Franc
6.55
+0.01
Italian Lira
1,360
+10
Spanish Peseta
166.64
+1.00
Portuguese Escudo
200.48
+0.01
Belgian Franc
36.36
+0.01
Dutch Guilder
2.20
+0.01
Austrian Schilling
13.76
+0.01
Irish Punt
7.88
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Greek Drachma
200.48
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Israeli Sheqel
1.80
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South African Rand
1.80
+0.01
South Korean Won
180.00
+0.01
Thai Baht
50.00
+0.01
Singapore Dollar
1.36
+0.01
Malaysian Ringgit
2.36
+0.01
Indonesian Rupiah
1,600.00
+0.01
Philippine Peso
46.00
+0.01

Last Week's M

Last Week's Movement		
All figures are as of close of trading		
Index	Value	Change
1993.53	1,993.53	+2.93
1,000.00	1,000.00	+5.00
707.24	707.24	+5.00
15,000.00	15,000.00	+100.00
1,000.00	1,000.00	+50.00
252.75	252.75	+1.85
283.38	283.38	+2.44
139.22	139.22	+1.13
1,376.00	1,376.00	+1.74
1,795.26	1,795.26	+2.53
1,950.00	1,950.00	+2.57
23,630.00	23,630.00	+1.82
2,000.00	2,000.00	+1.82
1,666.70	1,666.70	+5.44
2,342.29	2,342.29	+2.44
76.78	76.78	+1.00
610.20	610.20	+1.00

From Market Reporter

Market	Value	Change
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
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Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.00
Commodities	100.00	+0.00
3-Month T-Bill	100.00	+0.00
U.S. Gov't Bonds	100.00	+0.00
Federal Reserve	100.00	+0.00
Stocks	100.00	+0.00
Commodities	100.00	+0.00
Cash Market	100.00	+0.00
3-Month T-Bill	100.00	+0.00
West Coast	100.00	+0.0

Weekly International Bond Prices

Provided by Credit Suisse First Boston Securities, London, Tel.: 01-623-1277.
Prices may vary according to market conditions and other factors.

October 29

Dollar Straights

Issuer	Con	Mat	Price	Yld	Std	Trfy	Issuer	Con	Mat	Price	Yld	Std	Trfy
Australia													
Aust Govt Bk	12 1/2	97	100 1/2	8.57	+116		World Bk	11 1/2	97	100 1/2	8.52	+108	
Aust Govt Bk	10	97	100 1/2	8.57	+116		World Bk	10	97	100 1/2	8.52	+108	
Australia	10 1/2	97	100 1/2	8.57	+116		World Bk	9 1/2	97	100 1/2	8.52	+108	
Australia	9 1/2	97	100 1/2	8.57	+116		World Bk	8 1/2	97	100 1/2	8.52	+108	
Australia	7 1/2	97	100 1/2	8.57	+116		World Bk	6 1/2	97	100 1/2	8.52	+108	
Australia	5 1/2	97	100 1/2	8.57	+116		World Bk	4 1/2	97	100 1/2	8.52	+108	
Australia	3 1/2	97	100 1/2	8.57	+116		World Bk	2 1/2	97	100 1/2	8.52	+108	
Australia	1 1/2	97	100 1/2	8.57	+116		World Bk	1 1/2	97	100 1/2	8.52	+108	
Australia	0 1/2	97	100 1/2	8.57	+116		World Bk	0 1/2	97	100 1/2	8.52	+108	
Australia	0 1/4	97	100 1/2	8.57	+116		World Bk	0 1/4	97	100 1/2	8.52	+108	
Australia	0 1/8	97	100 1/2	8.57	+116		World Bk	0 1/8	97	100 1/2	8.52	+108	
Australia	0 1/16	97	100 1/2	8.57	+116		World Bk	0 1/16	97	100 1/2	8.52	+108	
Australia	0 1/32	97	100 1/2	8.57	+116		World Bk	0 1/32	97	100 1/2	8.52	+108	
Australia	0 1/64	97	100 1/2	8.57	+116		World Bk	0 1/64	97	100 1/2	8.52	+108	
Australia	0 1/128	97	100 1/2	8.57	+116		World Bk	0 1/128	97	100 1/2	8.52	+108	
Australia	0 1/256	97	100 1/2	8.57	+116		World Bk	0 1/256	97	100 1/2	8.52	+108	
Australia	0 1/512	97	100 1/2	8.57	+116		World Bk	0 1/512	97	100 1/2	8.52	+108	
Australia	0 1/1024	97	100 1/2	8.57	+116		World Bk	0 1/1024	97	100 1/2	8.52	+108	
Australia	0 1/2048	97	100 1/2	8.57	+116		World Bk	0 1/2048	97	100 1/2	8.52	+108	
Australia	0 1/4096	97	100 1/2	8.57	+116		World Bk	0 1/4096	97	100 1/2	8.52	+108	
Australia	0 1/8192	97	100 1/2	8.57	+116		World Bk	0 1/8192	97	100 1/2	8.52	+108	
Australia	0 1/16384	97	100 1/2	8.57	+116		World Bk	0 1/16384	97	100 1/2	8.52	+108	
Australia	0 1/32768	97	100 1/2	8.57	+116		World Bk	0 1/32768	97	100 1/2	8.52	+108	
Australia	0 1/65536	97	100 1/2	8.57	+116		World Bk	0 1/65536	97	100 1/2	8.52	+108	
Australia	0 1/131072	97	100 1/2	8.57	+116		World Bk	0 1/131072	97	100 1/2	8.52	+108	
Australia	0 1/262144	97	100 1/2	8.57	+116		World Bk	0 1/262144	97	100 1/2	8.52	+108	
Australia	0 1/524288	97	100 1/2	8.57	+116		World Bk	0 1/524288	97	100 1/2	8.52	+108	
Australia	0 1/1048576	97	100 1/2	8.57	+116		World Bk	0 1/1048576	97	100 1/2	8.52	+108	
Australia	0 1/2097152	97	100 1/2	8.57	+116		World Bk	0 1/2097152	97	100 1/2	8.52	+108	
Australia	0 1/4194304	97	100 1/2	8.57	+116		World Bk	0 1/4194304	97	100 1/2	8.52	+108	
Australia	0 1/8388608	97	100 1/2	8.57	+116		World Bk	0 1/8388608	97	100 1/2	8.52	+108	
Australia	0 1/16777216	97	100 1/2	8.57	+116		World Bk	0 1/16777216	97	100 1/2	8.52	+108	
Australia	0 1/33554432	97	100 1/2	8.57	+116		World Bk	0 1/33554432	97	100 1/2	8.52	+108	
Australia	0 1/67108864	97	100 1/2	8.57	+116		World Bk	0 1/67108864	97	100 1/2	8.52	+108	
Australia	0 1/134217728	97	100 1/2	8.57	+116		World Bk	0 1/134217728	97	100 1/2	8.52	+108	
Australia	0 1/268435456	97	100 1/2	8.57	+116		World Bk	0 1/268435456	97	100 1/2	8.52	+108	
Australia	0 1/536870912	97	100 1/2	8.57	+116		World Bk	0 1/536870912	97	100 1/2	8.52	+108	
Australia	0 1/1073741824	97	100 1/2	8.57	+116		World Bk	0 1/1073741824	97	100 1/2	8.52	+108	
Australia	0 1/2147483648	97	100 1/2	8.57	+116		World Bk	0 1/2147483648	97	100 1/2	8.52	+108	
Australia	0 1/4294967296	97	100 1/2	8.57	+116		World Bk	0 1/4294967296	97	100 1/2	8.52	+108	
Australia	0 1/8589934592	97	100 1/2	8.57	+116		World Bk	0 1/8589934592	97	100 1/2	8.52	+108	
Australia	0 1/17179869184	97	100 1/2	8.57	+116		World Bk	0 1/17179869184	97	100 1/2	8.52	+108	
Australia	0 1/34359738368	97	100 1/2	8.57	+116		World Bk	0 1/34359738368	97	100 1/2	8.52	+108	
Australia	0 1/68719476736	97	100 1/2	8.57	+116		World Bk	0 1/68719476736	97	100 1/2	8.52	+108	
Australia	0 1/137438953472	97	100 1/2	8.57	+116		World Bk	0 1/137438953472	97	100 1/2	8.52	+108	
Australia	0 1/274877906944	97	100 1/2	8.57	+116		World Bk	0 1/274877906944	97	100 1/2	8.52	+108	
Australia	0 1/549755813888	97	100 1/2	8.57	+116		World Bk	0 1/549755813888	97	100 1/2	8.52	+108	
Australia	0 1/1099511627776	97	100 1/2	8.57	+116		World Bk	0 1/1099511627776	97	100 1/2	8.52	+108	
Australia	0 1/2199023255552	97	100 1/2	8.57	+116		World Bk	0 1/2199023255552	97	100 1/2	8.52	+108	
Australia	0 1/4398046511104	97	100 1/2	8.57	+116		World Bk	0 1/4398046511104	97	100 1/2	8.52	+108	
Australia	0 1/8796093022208	97	100 1/2	8.57	+116		World Bk	0 1/8796093022208	97	100 1/2	8.52	+108	
Australia	0 1/17592186444416	97	100 1/2	8.57	+116		World Bk	0 1/17592186444416	97	100 1/2	8.52	+108	
Australia	0 1/35184372888832	97	100 1/2	8.57	+116		World Bk	0 1/35184372888832	97	100 1/2	8.52	+108	
Australia	0 1/70368745777664	97	100 1/2	8.57	+116		World Bk	0 1/70368745777664	97	100 1/2	8.52	+108	
Australia	0 1/140737491555328	97	100 1/2	8.57	+116		World Bk	0 1/140737491555328	97	100 1/2	8.52	+108	
Australia	0 1/281474983110656	97	100 1/2	8.57	+116		World Bk	0 1/281474983110656	97	100 1/2	8.52	+108	
Australia	0 1/562949966221312	97	100 1/2	8.57	+116		World Bk	0 1/562949966221312	97	100 1/2	8.52	+108	
Australia	0 1/1125899932442624	97	100 1/2	8.57	+116		World Bk	0 1/1125899932442624	97	100 1/2	8.52	+108	
Australia	0 1/2251799864885248	97	100 1/2	8.57	+116		World Bk	0 1/2251799864885248	97	100 1/2	8.52	+108	
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Australia	0 1/18014398919081984	97	100 1/2	8.57	+116		World Bk	0 1/18014398919081984	97	100 1/2	8.52	+108	
Australia	0 1/36028797838163968	97	100 1/2	8.57	+116		World Bk	0 1/36028797838163968	97	100 1/2	8.52	+108	
Australia	0 1/72057595676327936	97	100 1/2	8.57	+116		World Bk	0 1/72057595676327936	97	100 1/2	8.52	+108	
Australia	0 1/144115191352655872	97	100 1/2	8.57	+116		World Bk	0 1/144115191352655872	97	100 1/2	8.52	+108	
Australia	0 1/288230382705311744	97	100 1/2	8.57	+116		World Bk	0 1/288230382705311744	97	100 1/2	8.52	+108	
Australia	0 1/576460765410623488	97	100 1/2	8.57	+116		World Bk	0 1/576460765410623488	97	100 1/2	8.52	+108	
Australia	0 1/1152921530821246976	97	100 1/2	8.57	+116		World Bk	0 1/1152921530821246976	97	100 1/2	8.52	+108	
Australia	0 1/2305843061642493952	97	100 1/2	8.57	+116		World Bk	0 1/2305843061642493952	97	100 1/2	8.52	+108	
Australia	0 1/4611686123284987904	97	100 1/2	8.57	+116		World Bk	0 1/4611686123284987904	97	100 1/2	8.52	+108	
Australia	0 1/9223372246569975808	97	100 1/2	8.57	+116		World Bk	0 1/9223372246569975808	97	100 1/2	8.52	+108	
Australia	0 1/18446744893139951616	97	100 1/2	8.57	+116		World Bk	0 1/18446744893139951616	97	100 1/2	8.52	+108	
Australia	0 1/36893489786279903232	97	100 1/2	8.57	+116		World Bk	0 1/36893489786279903232	97	100 1/2	8.52	+108	
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Australia	0 1/1180591675608956903424	97	100 1/2	8.57	+116		World Bk	0 1/1180591675608956903424	97	100 1/2	8.52	+108	
Australia	0 1/2361183351217913806848	97	100 1/2	8.57	+116		World Bk	0 1/2361183351217913806848	97	100 1/2	8.52	+108	
Australia	0 1/4722366702435827613696	97	100 1/2	8.57	+116		World Bk	0 1/4722366702435827613696	97	100 1/2	8.52	+108	
Australia	0 1/9444733404871655227392	97	100 1/2	8.57	+116		World Bk	0 1/9444733404871655227392	97	100 1/2	8.52	+108	
Australia	0 1/18889466817743310514784	97	100 1/2	8.57	+116		World Bk	0 1/18889466817743310514784	97	100 1/2	8.52	+108	
Australia	0 1/37778933635486621029568	97	100 1/2	8.57	+116		World Bk	0 1/37778933635486621029568	97	100 1/2	8.52	+108	
Australia	0 1/75557867270973242059136	97	100 1/2	8.57	+116		World Bk	0 1/75557867270973242059136	97	100 1/2	8.52	+108	
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Have cker Front

tony Lewis

A financial world incommensurate in the amount is looking for a savior. That Washington is serious about the deficit is not in doubt. But the amount of the deficit is not in doubt. What is in doubt is whether the deficit is a symbol of a larger problem or a symptom of a larger problem.

Volcker. That was a letter published in the New York Times. It was a letter from the Federal Reserve. It was a letter that said that the Federal Reserve was not going to raise interest rates. It was a letter that said that the Federal Reserve was not going to raise interest rates. It was a letter that said that the Federal Reserve was not going to raise interest rates.

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New International Bond Issues

Compiled by Laurence Desvillettes

Issuer	Amount (millions)	Mat.	Coups	Price	Price end week	Terms
FLOATING RATE NOTES						
Guaranteed Investments	\$140	2038	3/16	100		Over 100% of par in 1997. Secured by perpetual bonds of the World Bank.
National Home Loans Third Funding	£100	2014	1/4	100		Over 100% of par in 1997. Secured by perpetual bonds of the World Bank.
Bank of New Zealand	NZ\$ 210	1990	1/2	100.10		Below 90-day Bank bill rate for 1st 3 months, and 1/2 over thereafter. Average life 7 years. Fees 0.05%. Additional £10 million privately placed.
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DPE Overseas Investments	NZ\$ 225	1992	1/2	100.10		Below 90-day Bank bill rate for 1st 3 months, and 1/2 over thereafter. Average life 7 years. Fees 0.05%. Additional £10 million privately placed.
Chugoku Electric Power	¥20,000	1992	1/2	100		Over 6-month U.S. Noncallable. Fees 0.25%. Denominations 10 million yen.
Italy	¥150,000	1992	0.25	100.10		Below the Japanese long-term prime rate, or 0.25% over the most recent Bank of Japan rate, whichever is higher, payable semi-annually. Callable at par in 1989. Fees 0.20%. Denominations 10 million yen.
FIXED COUPON						
World Bank	DM 100	1992	6 1/8	99 1/2	98.00	Noncallable. Fees 2%.
World Bank	DM 250	1993	6 1/8	100 1/4		Noncallable private placement.
McDonald's	£50	1992	9 1/4	101 1/4	99.65	Noncallable. Fees 1 1/2%.
ENEL	ECU 200	1992	8	99	97.25	Noncallable. Fees 1 1/2%.
European Investment Bank	ECU 200	1997	8 1/4	101 1/4	99.38	Purchase bond to start in 1st year. Fees 2%.
Italy	¥150,000	1992	5 1/4	101 1/4	99.63	Noncallable. Fees 1 1/2%.

Flight to Quality Spurs Record Week

By Carl Gewirtz

International Herald Tribune

PARIS — The continuing flight to quality by investors made for a record week in the Euro-commercial paper market last week.

The volume of new paper passing through Euroclear's settlement system totaled \$5.7 billion, while trading in the secondary market amounted to \$3.4 billion, producing a weekly record of \$9.1 billion.

The new-issue volume itself was just a tad below the record \$5.8 billion recorded two weeks ago.

The rush to buy short-dated three-month paper issued by top-quality governments has also dramatically pushed down rates.

Sweden, for example, was able to market paper last week at 25 to 30 basis points below the London interbank bid rate. A week earlier, Sweden's paper fetched 17 basis points below Libid and a month ago the rate was around 15 basis points below the benchmark.

French state-guaranteed paper last week was quoted at 20 basis points below Libid, compared with minus 15 a month earlier, and Danish paper, also quoted at 20 basis points below, was at minus 10 a month earlier.

Dealers reported that demand for overnight supply, particularly as most ECU programs that had set a ceiling on the amount of paper to be sold were at or very near the self-imposed limits. Dealers expect these limits to be revised upward.

At the same time, they anticipate that new borrowers, who up to now have been skeptical about the viability of this fledgling sector of the Euro-market, will be establishing ECU programs.

Meanwhile, in the syndicated

loan market, borrowing charges are also continuing to drop, despite claims by many bankers that an increase is imminent.

Those who forecast higher charges base their argument on an expected increase in the volume of loans now that alternatives — issuing stock or bonds — are closed to all but the highest quality issuers.

But banks active in Asia are

starved for new business and the

new deal emerges after intense competition by banks to win the mandate. A good example of this is South Korea, the most heavily indebted country in the region.

Figures from the Bank for International Settlements show that South Korea reduced its foreign bank debt by \$2.5 billion in the first half of 1987, making a reduction of \$3.2 billion in the first half of 1987, thanks to its burgeoning trade surplus.

So when Hyundai Motor came to the market to finance an investment by its subsidiary in Canada, competition was fierce and the borrowing charge continued to decline.

Six months ago, Hyundai paid 1/2 point over Libor to borrow from the banks. The latest \$100 million, nine-year loan will cost 1/4 point over Libor.

Yukong Ltd., a South Korean oil company, plans to raise \$50 million through the sale of floating-rate notes. However, given current investor preferences for top quality, the notes are most likely to end up in the portfolios of banks.

The eight-year notes, which borrowers can redeem after five years, will bear interest of 1/2 point over Libor. Heavy Industries Corp. of Ma-

laysia is seeking bids to refinance \$5 billion of fixed-rate debt at new, lower fixed-rate costs.

Turkey, which had entered the market seeking \$85 million for three years, last week increased the size of the loan to \$100 million. Interest is set at an eye-popping 1 1/4 points over Libor with front-end fees ranging up to 1 percent. However, Turkey also sold lenders an option to convert the loan to Deutsche marks. The proceeds from this sale reduced the country's effective borrowing charge to 10 basis points over Libor.

New in the market is a five-year facility of 100 million European Currency Units for Arjomani-Prixoux SA, a French producer of high-quality paper. The facility, which can be extended to seven years at the option of lenders, carries an annual fee of 6 1/4 basis points. Drawings in domestic francs will cost 15 basis points over the interbank rate, while drawings in other currencies will cost 8 basis points over Libor.

There will be utilization fees of 2 1/2 basis points if more than one-third is drawn and of 5 basis points if more than two-thirds is used.

In the standing order, Williams Holdings, a company whose interests include engineering, aerospace and building products, is seeking a \$100 million, multi-option facility. This is nominally a five-year deal but in fact is an "evergreen," since lenders each year will be asked to extend the life by one year.

The annual facility fee is 6 1/4 basis points plus one basis point each year for extending the life. The cost to draw on the credit is set at 10 basis points over Libor with a utilization fee of an additional 2 1/4 basis points if more than one-quarter is used.

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"How many investment bankers can you fit into the back of a pickup?" goes one. "Only two — you have to leave room for the lawn mowers."

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Perhaps the most frequently heard joke of the past two weeks is: "What do you call a Harvard MBA? Waiter."

Other jokes deal with the turmoil's effect on securities firms themselves. For example, the rumor on Wall Street is that two huge firms, Shearson Lehman Brothers and Paine Webber, plan to merge. The new firm would be called Shear Paine.

The layoffs at Salomon Brothers

Wood Gundy Falls Victim to BP Sale

New York Times Service

TORONTO — The large potential losses by a Canadian brokerage, Wood Gundy Inc., in underwriting the sale of British Petroleum Co. stock appear to have put in doubt First National Bank of Chicago's plans to take a stake in the brokerage.

William J. McDonough, vice chairman of First Chicago Corp., the parent of First National, said that executives of his company and Wood Gundy would meet to assess the impact of the BP transaction

Kaufman Sees 'Symbolic' Need to Reduce U.S. Budget Deficit

As chief economist for Salomon Brothers Inc., the largest U.S. investment banking firm, Henry Kaufman has earned the distinction of being one of Wall Street's most influential forecasters. His views on interest rate trends in the United States routinely attract international attention. And his weekly Comments on Credit remains one of the most widely read pieces of research produced by Wall Street. He spoke with John Meehan, editor of the IHT's Personal Investing section, about the turmoil in the stock market and the economic implications.

Q. After the Oct. 19 stock market plunge, the Federal Reserve adopted a more accommodative monetary policy. How long do you think this will last?

A. I believe that the Fed will maintain an easier stance in the near term. They have already taken the federal funds rate down from 7 1/4 to roughly 6 1/4. This is one percentage point down. I believe they will probably try to stabilize here until they have a better reading on the impact from the stock market decline on the economy.

Q. When will we have a clearer idea of how badly the economy has been damaged?

A. We get the first reading this week with the 10-day auto sales figures. Next week, we will get another reading from retail sales. I would suspect that both will show some slackening as a result of the sharp

decline on the stock market. This will mean some slowing that may, and I say may, indicate one quarter of negative real growth, and that's provided the prices of stocks stabilize. The slowdown would likely occur in the first quarter of next year after inventories are drawn down.

Q. What do you believe the Federal Reserve will do if there are strong indications of a slowdown?

A. If that is the case, I believe there is a

chance that the Fed will resume an easier policy, bringing fed funds down to 6 percent. It may even include a reduction in the discount rate by a quarter to a half-percentage point in the final quarter.

Q. What are the implications for the dollar on foreign exchange markets?

A. So far, the implication has been to put pressure on the dollar. The risk is for a further slide until it stabilizes, which I see at about a range of 1.60 to 1.70 against the Deutsche mark and a range of 130 to 135 for the yen. The need is to bring this about in a moderate fashion. We can't afford a free-fall. A free-fall would suggest to everyone that our monetary policy is not flexible. This would arouse expectations in a negative sense in the bond market that could bring about a sell-off, which in turn would have an adverse impact on the equity market.

Q. At this point, U.S. policy makers do not

appear to have many immediate options open to them. How can they engineer a gradual descent in the dollar?

A. What we need now is an extraordinary amount of international monetary cooperation, particularly with West Germany and Japan. There must be a willingness to reduce interest rates. In a sense, we're beginning to see some of this in Germany, where they lowered the rate on repurchase agreements, and both German and Japanese central banks have been substantial buyers of dollars. The pattern of Japanese and German interest rates in the weeks ahead will be critical.

Q. Given the clear concern about the dollar among foreign investors, do you believe U.S. monetary authorities will have to take stronger measures to ensure the success of November's U.S. Treasury refunding?

A. I don't think so. The Treasury refunding is at much reduced proportions and the Fed is more interested in ensuring tranquility at this point. Still, I doubt the Fed will initiate any additional easing prior to the refunding. Only if the stock market were to sell off sharply from here would we see any change in policy. Then the Fed would push more liquidity into the market.

Q. How real is the risk of a recession in the United States? Have you revised your own forecast for economic growth next year?

A. This is the great analytical quandary. This is because there is no way that you can take all the changes in stock prices that have taken place, feed it into a computer

and find out with certainty how it will affect the economy. I had forecast 3 percent growth for next year. It's certainly going to be less, but it's too early to say by how much.

Q. Is a valid compromise in Washington on the budget deficit the only piece of news that will calm financial markets?

A. We need to reduce the budget deficit in the United States and get moving on it in the next few weeks. In this connection, the budget deficit has become a symbol of how well we respond. There isn't any evidence to argue that a \$23 billion reduction will make the difference between stable and unstable markets. What is at issue here is that we put into place a plan for a downward adjustment in the deficit. But we need to demonstrate much more the maximum of international cooperation. Nations can't pursue narrow domestic goals and we certainly can't afford the open fighting and bickering we saw a couple of weeks ago.

Q. There has been speculation among a number of economists lately that attempts to narrow the budget deficit through higher taxes could actually produce the recession it is designed to avoid. Do you share these fears?

A. When we're talking of only \$20 to \$30 billion at a time when the budget would have grown to \$180 billion when compared to \$148 billion last year, I think this concern is overblown, especially given the extraordinary symbolism, even internationally, given to reducing the budget deficit.

REBOUND: CONSUMERS: Car Sales to Offer Clue on Confidence

A 'Sucker Rally'?

(Continued from first finance page)

that the market was still "overbought" by investors.

"This translates to higher prices short term until the anticipated price action runs its course," he said. "But once the snap-back rally is over, prices are going lower."

Justin Manis, an analyst at the investment firm of Cowen & Co., agreed with that sentiment in a commentary written during the market turmoil. "Why can't we just go right back up?" he asked. "Because 'V' bottoms lead to bear market rallies, and not new bull markets."

Students of market history recall the "sucker rally" after the great crash of 1929, which subsequently gave way to a long, tortuous decline.

In the worst bear market of the 1970s, they also note, stocks appeared to be staging a comeback in late 1973 before they slid to the lows of the decade in 1974.

But analysts note that Wall Street precedents are not necessarily rules that cannot be broken. The optimistic case right now is founded on the premise that the market's spectacular drop has already set in motion forces that can avert a recession in the producing and consuming economy and ultimately restore confidence.

The Federal Reserve, which had been tightening its credit policy to try to quell inflation worries, quickly switched to a stimulative approach, pumping money into the financial system.

And interest rates, which had been rising, took a rapid drop. At the onset of a recession, rates are typically moving up steadily.

(LAT, AP, Reuters)

(Continued from first finance page)

least four months for the full impact of a fall in the stock market to hit consumer spending, so it is not surprising that the preliminary readings on the consumer mood are somewhat fuzzy.

While news reports spotlighted incidents of car and home sales being canceled, surveys showed that most Americans outside major financial centers remain relatively unconcerned about the market turmoil.

Consumer confidence levels, which most economists study as an early indication of the economy's direction, have sagged as the stock market has tumbled, but not so dramatically as to give a clear picture of new behavior patterns.

The Conference Board, a business group, reported last week that its index of consumer confidence dropped to 110.4 from 116.9 during the week after Oct. 19's 508-point market plunge. That 5.6 percent decline, a spokesman for the group said, was barely significant and much less than the 33 percent drop during the 1973 oil crisis.

Richard Curtin, who runs another survey of consumer confidence at the University of Michigan's Insti-

tute for Social Research, said it would be some time before it is safe to draw any final conclusions about the impact on consumers.

He said that when faced with an economic event of the magnitude of the Oct. 19 plunge, people tend to go through a period of disbelief into one of uncertainty, often followed by a sense of relief that their worst fears — the specter of Depression-era bread lines, for example — have not come to pass. Only then do they settle into the new economic reality.

Right now, he said, uncertainty reigns among consumers. "They no longer think that their views about the economy are adequate and they don't know what to replace them with," he said. "People are very unsure as to what it means to me, my job, my financial future."

Uncertainty in itself, however, is a powerful influence on the economy. Consumers who are unsure what their holdings will be worth, or whether their jobs and incomes are secure, often decide to postpone or scale back spending plans.

The new car can wait, their thinking goes, as can the bigger house, and maybe it would be a good idea to hold the line on Christmas presents this year, just in case.

The extent to which that phenomenon is settling in will most likely show up in the 10-day auto sales figures on Wednesday.

If sales remain at around the annual 6 million-vehicle rate that they were running before the market plunge, it will be taken as a sign that consumers are struggling off Wall Street's latest woes — or at least are taking a deep breath and betting that the economy is resilient enough to keep on ticking.

But if sales fall much below an annual rate of 5 million, it will almost certainly be taken as a warning that spending is slowing significantly.

Economists warn, however, against putting too much stock in one-month changes in sales. The data are affected most of the time by special factors such as incentives offered to car buyers that temporarily inflate sales and make comparisons difficult.

Economists also point out that consumer spending was easing off even before the stock market began its gyrations, at least partly because of high debt levels and the loss of some tax deductions on interest payments on consumer debt.

EUROBONDS: Is Bigger Safer?

(Continued from first finance page)

clients were not pleased with the intended use of the money, reportedly to fund the bank's bond portfolio.

Merill Lynch marketed \$140 million of FRNs in the name of Guaranteed Investments, a repackaging of six different perpetual FRNs whose redemption in 50 years is assured by a zero-coupon bond issued by the World Bank. In addition, payment of interest and principal is guaranteed by an insurance company, giving the new offering a triple-A rating.

The notes will be issued in six separate tranches, each of which will be secured by the paper of one bank and a portion of the World Bank zero. Interest will be paid at 1/4-point over Libor, the average of the bid-offer interbank rate, which is equal to 3/16 of a point over Libor.

There are two tickers to this very complex deal: Holders can request redemption at par value after 10 years, or can at any time, for a 1 percent fee, exchange the new FRN for the underlying perpetual plus the World Bank zero.

The exchange feature is supposed to be the sexy part of the deal, making up for the unexciting margin over Libor.

The exchange is potentially a very valuable option since perpetuals currently are out of favor and trade at 15 percent discounts from face value.

If perpetual prices ever recovered and traded at par value, holders making the exchange could make a huge profit.

However, riding the recovery in perpetual prices is not an open option. Investors could find themselves forced to exercise the option because the new FRN can be called at a premium price of 102 anytime after the second year.

The notes, offered at par, were quoted at 99.90 at the end of the week. The market also saw several New Zealand dollar FRNs last week, but these were really private placements targeted for clients in Japan.

The European paper, floating and fixed, was well received.

Bankers expect demand to pick up as the Japanese authorities are threatening to close a loophole that has enabled foreigners to buy domestic yen bonds.

Japan Is Said To Urge Bidding For U.S. Bonds

Agence France-Press

TOKYO — The Finance Ministry will advise Japanese institutional investors to bid actively for U.S. government bonds in an auction this week, market sources said.

The ministry believes that a decline in bidding by Japanese life insurance companies, trust banks and other financial institutions could lead to a further drop in the dollar as well as trouble on world financial markets, the sources said Saturday.

The U.S. Treasury is in auction bonds worth \$2.75 billion this week.

In past auctions, Japanese institutional investors have bought about one-quarter of the long-term investments.

There is a withholding tax on domestic paper that foreigners have escaped by selling their holdings to domestic investors just before coupon payments.

The expected new rules will apply the withholding tax on an accrual basis, effectively eliminating the evasion and driving foreign investors to the tax-free Euroyen market.

The one bond market to have suffered last week was the Australian-dollar stock. Domestic bond rates rose while the currency fell, even against the U.S. dollar.

Whereas the U.S. dollar dropped some 5 percent against the Deutsche mark last week, the Australian dollar lost 5.6 percent against the U.S. currency.

For West German purchasers of Australian dollar bonds, that meant a currency loss of almost 11 percent. Meanwhile, the price of the bonds dropped by some 1 1/2 points.

Bankers calculate that it would take a 22 percent drop in the exchange rate to wipe out the gains a West German investor would expect to make from the higher coupon on three-year investment in Australian-dollar paper.

WIT: Wall Street Jokes Wear Thin

(Continued from first finance page)

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before proceeding with the investment process.

First National agreed in June to pay about \$206 million for a 35 percent stake in Wood Gundy. The agreement is still awaiting the approval of U.S. and Canadian regulatory agencies.

Britain announced Thursday that it would allow the £7.2 billion (\$12 billion) offer of shares in BP to proceed, despite the collapse in share prices, but said the Bank of England would buy back shares at their current trading value for the next month.

New Issue

This announcement appears as a matter of record only

November 1987

International Bank for Reconstruction and Development

Washington, D.C.

DM 200,000,000

5 7/8 % Deutsche Mark Notes of 1987/1992

Private Placement

Bayerische Landesbank Girozentrale

Caisse des Dépôts et Consignations

Norddeutsche Landesbank Girozentrale

ASUK-CQER Bank

Bank der Bondspaarbanken N.V. Amsterdam

Bremer Landesbank

CARIPLO

Cassa di Risparmio delle Provincie Lombarde

DSL Bank

Deutsche Siedlungs- und Landesrentenbank

Landesbank Rheinland-Pfalz -Girozentrale-

Landesbank Stuttgart Girozentrale

Swiss Cantonalbanks

Westdeutsche Landesbank Girozentrale

Girozentrale und Bank der österreichischen Sparkassen (Allgemeinbank)

BACOR Savings Bank s.c.

NASDAQ National Market

OTC Consolidated trading for week ended Friday, October 20

[illegible]

Euromarts At a Glance

Eurobond Yields

	Oct 28	Oct 31
U.S. 5% Int'l bond, 5 yrs & over	10.02	10.34
public issues, 5 yrs & over	10.01	10.23
other issues, 5 yrs & over	10.06	10.28
Foreign bonds, 5 yrs & over	10.01	10.21
Foreign stocks, 5 to 7 yrs	10.16	10.26
French franc, less than 5 yrs	10.16	10.19
ECU, 5 yrs & over	9.13	9.29
5 to 7 yrs	8.75	9.08
10 yrs & over	10.77	11.22
Aust. 5 to 7 yrs	11.00	11.14
U.S. 5 to 7 yrs	10.45	10.55
U.S. 5 yrs & over	6.32	6.38
5 to 7 yrs	6.20	6.24

Source: Luxembourg Stock Exchange.

Weekly Sales Oct. 28

Primary Market

BathFn		2772	7.2	5.0
EdVAn	26	2.2	929.45	17.8
Edgarm		563	3.2	7.0
SaltCtr		32	5.2	4.0
EdSouf	1.0	7.8	19.19	18
EiChic		881	3.8	2.0
EiPolis		1194	2.9	2.4
EiPas	1.52	9.5	5013.14	15.0
Elon S		11306	18.0	7.0

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380	2381	2382	2383	2384	2385	2386	2387	2388</
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21	FrFri	14	2.3	167	4%	4	6%
11	FrFri	14	2.3	412	4%	4	5%
20	FrFri	20	2.8	25	18	18	18
3	FrFri	3	3.0	1	1	1	1
10	FrFri	10	1.4	376	31%	24	39%
17	FrFri	17	2.3	2823	4%	4	4%
1	FrFri	1	1.3	74	25	23	24%
1	FrFri	1	1	19	6%	5%	6%

GK 5v 9	891 11%	82%	102%
GENOX	144 8%	6%	7%

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Intel	893	8	1	1
Inf Fd	45	92	8	8
Inf Tel	375	528	45	45

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7%	+ 3%	Marco	673	1%	1%
7%	- 1%	Maxcare	22,539	7%	6%
4%	- 1%	Maxtor	21,167	8%	6%
4%	+ 5%	Maxwell	1,222	10%	6
4%	+ 5%	MayPI	1,525	7%	2
7%	+ 1%	Morlin	338	5%	4%
6%		MaySus	29,434	2%	20
1%	+ 2%	MeynQI	93	4%	3%
1%	+ 1%	MovsJ	1,201	1%	1%

McClain			178 10	74
McCrin	1.00	2.7	5075 37	25
McFarl			302 9 1/2	82

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1%	-	1/2	OldNB	2.40	2.1	258 2%
0%	-	1/2	OldRes	2.70	2.7	6071 22%
10%	+	1/2	OldSp99			157 4
2%	-	3/4	OldStn	1.36	9.0	711 29%
5%	-	3/4	Olds p/c	2.60	12.1	202 20%
12%	+	3/4	Oisoni			102 11%
2%	-	1/2	OlymIn			120 7%
10%	-	1/2	OmmBsk	.30	3.0	166 23%
10%	-	1/2	OmmcIn	.30	3.0	5280 18%

9	OneBc	40	2.9	3125.71
3636	OnePr 3			7714 9V ₂
9	OneVal	104	2.8	41.40

Gene	Log ₂ fold change	Log ₁₀ P value	Log ₁₀ P value
32	1.25	0.000000	0.000000
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1. **Introduction**

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NASDAQ National Market

OTC Consolidated trading for week ended Friday.

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Mutual Funds

Figures as of close of trading Friday
October 29

| | Std | As |
|---------------------|------------------|-------|
| W YORK (AP)— | 1644 | |
| following quote- | 1477 | |
| supplied by the | Colombia unavail | |
| ional Association | ColMan | 8.51 |
| Securities Deal- | ColTral | 10.48 |
| inc. are the price | ColUSGov | 9.48 |
| at which these | Colvert Group: | |
| curities could have | Ariel | 14.85 |
| in sold (Net Asset | Sealtly | 18.53 |
| value) or bought | Inco | 13.56 |
| value plus sales | Social | 24.12 |
| (net) Friday. | Trif L3 | 19.57 |
| | Trif L5 | 14.31 |
| | US Gov | 14.08 |
| | | 14.54 |

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Chicago Exchange Options

Figures as of close of trading Friday.

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The Children's Hour, the Parents' Pride

CHAD

(continued)

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هكذا من العمل

SPORTS

Colts Defeat Jets, 19-14, In Dickerson's Debut After Trade From Rams

Compiled by Our Staff From Dispatches

EAST RUTHERFORD, New Jersey — Albert Bentley, whose role is likely to sink with the Colts' acquisition of Eric Dickerson, kicked four field goals Sunday to lift Indianapolis to a 19-14 victory over the New York Jets.

NFL ROUNDUP

Interference East in the National Football League.

Dickerson, acquired from the Los Angeles Rams in a three-team deal, rushed for 38 yards in 10 carries in his debut with the Colts. His biggest contribution came on a 28-yard swing pass in the first quarter. Bentley carried the brunt of the rushing with 29 carries.

The NFL's leading rusher in three of his first four seasons, Dickerson was traded after continuing contract disputes with the Rams.

The Buffalo Bills acquired linebacker Cornelius Bennett, the Colts' unsigned first-round draft pick, as part of the deal.

Sources familiar with the trade said Dickerson had signed a contract for three years worth \$1 million a year.

Asked about his new contract on Saturday, he said: "Let's just say it's fair. Very, very fair."

At halftime, the Jets retired the No. 13 worn for 13 seasons by receiver Don Maynard, enshrined in the Hall of Fame this year. Joe Namath, who for years teamed with Maynard to form one of pro football's most lethal passing combinations, is the only other Jet to have his number, 12, retired.

Saints 38, Falcons 0: In Atlanta, Bobby Hebert completed his first

six passes in two first-quarter scoring drives as New Orleans routed the Falcons. It was the sixth shutout in the history of the Saints, now in their 21st season.

Hebert completed three passes for 19 yards and also ran twice for 25 yards in an 80-yard drive he capped by hitting Mike Jones with a 7-yard scoring pass on the Saints' first possession. He came back to complete three for 39 yards in a 46-yard drive that ended on Barry Word's 1-yard run, giving New Orleans a 14-0 lead with 55 seconds left in the opening period.

Redskins 27, Bills 7: In Orchard Park, New York, Jay Schroeder threw two touchdown passes to Kelvin Bryant and the Washington defense intercepted Jim Kelly three times.

Running back George Rogers returned to the Redskins' starting lineup after a shoulder injury and keyed the Washington rushing attack with 125 yards. The Redskins defense limited the Bills to 21 yards rushing with forced four turnovers.

Kelly completed 25 of 43 passes for 297 yards. The Bills dropped to 3-4.

Bears 31, Chiefs 28: In Chicago, Jim McMahon passed for three touchdowns, including a 38-yarder to Willie Gault with 4:44 left, and Dennis Gentry returned a kickoff 88 yards for another touchdown to lead the Bears to a comeback victory over Kansas City.

It was the first start of the season for McMahon, who returned from shoulder surgery in the second half of last week's game. He completed 23 of 34 passes for 287 yards and extended his streak to 24 consecutive starts. His last backup, including a 25-yard touchdown pass to Gault earlier in the fourth period, offset four touchdown passes by Kansas City's Bill Kenney.

The loss was the sixth in a row for the Chiefs. The Bears raised their record to 6-1.

Dolphins 35, Steelers 24: In Miami, Dan Marino weathered a shaky start in the rain and passed for four touchdowns and 332 yards to lead the Dolphins past Pittsburgh.

The NFL's all-time top-rated quarterback completed 25 of 31 attempts, including scoring passes of 41 and 33 yards to Mark Clayton and 50 yards to Mark Duper that helped the Dolphins overcome a 21-7 halftime deficit.

Marino, throwing for 300-plus yards for the 24th time in his four-year career, also tossed a 2-yard TD pass to Bruce Harby in the second quarter. It was the 14th four-touchdown game of his career, three shy of the NFL record held by Johnny Unitas, and gives him 14 touchdown passes in four games in 1987.



Despite a crumpling tackle by Arizona State's Stacy Harvey, Mike Farr held onto this first-quarter pass for a UCLA first down Saturday in Tempe, Arizona. The Bruins won, 31-23.

UCLA Downs Arizona State; Indiana Falls

Compiled by Our Staff From Dispatches

TEMPE, Arizona — UCLA solidified its drive for a berth in the Rose Bowl Saturday while the scramble intensified for the other one. Paco Craig caught two touchdown passes during a 17-point UCLA outburst in the third quarter, leading the Bruins to a 31-23 victory over Arizona State in a Pacific-10 conference game.

In Iowa City, Iowa, David Hudson scored on a one-yard run and Rob Houghlin kicked the last of his three field goals with 1:57 left, helping Iowa defeat Indiana, 29-21, and stall the Hoosiers' drive to a half-game behind Michigan State in the Big Ten standings after the Spartans downed Ohio State, 13-7. The Spartans and the Hoosiers will meet in two weeks in East Lansing, Michigan.

"This is going to be a dogfight the rest of the way," said Indiana's coach, Bill Mallory. "We can't play again the way we did in the first half today and expect to win."

Chuck Harblich connected on 19 of 27 passes for 271 yards and one touchdown as the Hawkeyes improved to 6-3 overall and 3-2 in the Big Ten. Indiana, which led 21-20 with 14 minutes left, fell to 6-2 overall and 4-1 in the conference.

Michigan State, stung by a 79-yard touchdown pass on the first play from scrimmage, overwhelmed Ohio State the rest of the way in taking the Big Ten lead. The Spartans are 5-2-1 overall and 4-0-1 in the conference. Ohio State slipped to 5-2-1 and 3-2.

In Tempe, UCLA's Gaston Green, who entered the game second in the nation in rushing, was minus 5 yards in six carries before leaving the game with a shoulder injury. Brian Brown led the Bruins in rushing with 134 yards on 19 carries, 74 of those yards on a touchdown run with 2:12 left in the game.

UCLA is 7-1 overall and 5-0 in the Pacific-10. Arizona State dropped to 5-3 and 2-2.

Oklahoma 71, Kansas 10: In Lawrence, Kansas, Patrick Collins ran for two touchdowns and six other Sooners scored rushing touchdowns in a 565-yard ground assault. Oklahoma, 8-0 overall and 4-0 in the Big Eight, has won 17 straight games. The 71 points is the most ever allowed by

Kansas, 1-7 and 0-4. Last year's Sooners scored 70 points against the Jayhawks.

The Sooners scored on three of their first four possessions to give Coach Barry Switzer his 145th Big Eight victory, tying him with Bud Wilkinson, his predecessor, for most victories in the conference. Nebraska's coach, Tom Osborne, also has 145 victories after the Cornhuskers defeated Missouri.

Nebraska 42, Missouri 7: In Columbia, Missouri, Steve Taylor threw four touchdown passes and ran 27 yards for another score in 14 rushes.

COLLEGE FOOTBALL ROUNDUP

Nebraska's pounding of Missouri, tight end Tom Banderas tied a Nebraska record by catching three touchdown passes. Missouri's 6-4 fumbled on his first two possessions, but raced to a 28-7 halftime lead. Taylor completed eight of 13 passes for 139 yards and gained 75 yards on 14 rushes.

Syracuse 24, Pittsburgh 10: In Pittsburgh, Don McPherson passed for two touchdowns and ran for another to help Syracuse overcome its last major obstacle to an undefeated season by downing Pittsburgh. The Orangemen brought their season record to 8-0, their best start since they won the national title in 1959.

Boston College 20, Tennessee 18: In Chestnut Hill, Massachusetts, Jim Anderson recovered a fumbled kickoff and freshman tailback Tim Frasier converted the turnover with an 8-yard scamper for the touchdown, helping Boston College, 5-4, edge the Volunteers, 5-2-1.

Notre Dame 30, Navy 13: In South Bend, Indiana, Anthony Johnson ran for four touchdowns and Mark Green gained 102 yards on the ground, powering the Irish, 6-1, to victory. Johnson finished with 25 yards on five carries. Navy has lost seven times in eight outings.

Louisiana State 42, Mississippi 13: In Jackson, Mississippi, Tom Hudson hooked up with Wendell Davis on three scoring strikes to lead LSU and strengthen the Tigers' hold on first place in the Southeast Conference. The Tigers improved to 7-0-1 and 4-0.

Alabama 21, Mississippi State 18: In Bir-

mingham, Alabama, Bobby Humphrey became Alabama's all-time leading rusher on his first run of the game and scored the winning touchdown with 46 seconds left to lift the Crimson Tide past Mississippi State.

Clemson 31, Wake Forest 17: In Clemson, South Carolina, Joe Henderson rushed for 131 yards and two fourth-quarter touchdowns, rallying the Tigers to a 7-1 overall mark and 4-1 in the Atlantic Coast Conference. Wake Forest fell to 5-3 and 2-3.

Florida State 73, Tulane 14: In Tallahassee, Florida, Danny McManis threw three touchdowns and Wayne Williams scored on three one-yard plunges to power Florida State's victory. Sammie Smith added three touchdowns as the Seminoles improved to 7-1.

Arkansas 29, Florida 6: In Auburn, Alabama, Harry More and Stacy Danley each rushed for a touchdown and Jeff Burger passed for another to lift Auburn over Florida. Auburn improved to 7-0-1 overall and 3-0-1 in the Southeast Conference. Florida dropped to 5-3 and 2-2.

Penn State 25, W. Virginia 21: In University Park, Pennsylvania, Blair Thomas rushed for 181 yards on 36 carries as Penn State rallied for two touchdowns in the final eight minutes to beat West Virginia and boost its NCAA record for consecutive nonlosing seasons to 49.

Oklahoma State 26, Kansas State 7: In Stillwater, Oklahoma, Thurman Thomas rushed for 130 yards and three touchdowns to spark Oklahoma State over Kansas State, which is without a victory this year.

Miami 41, East Carolina 3: In Greenville, North Carolina, Steve Walsh passed for 212 yards and three touchdowns in the Hurricanes' 27th straight regular-season triumph. Miami improved to 6-0. East Carolina fell to 3-5.

South Carolina 48, North Carolina State 8: In Columbia, South Carolina, Harold Green scored three touchdowns and South Carolina, 6-2, held its opponent to 36 yards of offense.

Arkansas 38, Rice 14: In Houston, James Rouse ran for three touchdowns and Greg Thomas added another score to lead Arkansas, 6-2 overall and 4-1 in the Southwest Conference. Rice fell to 2-7 and 0-5.

(UPI, AP)

West German 3-Year-Old Takes D.C. International

By Andrew Beyer
Washington Post Service

LAUREL, Maryland — They played the West German national anthem after Saturday's Washington, D.C., International, but the lyrics might well have been altered to "Pincay Uber Alles."

It was Laffit Pincay Jr.'s cool and flawless ride that brought Le Glorieux his narrow victory in the 36th and richest running of Laurel Race Course's most prestigious race.

If Pincay had made even one small mistake, or had failed to save ground on both turns, Maryland's sensational 18-year-old jockey, Kent Desrosiers, would have won the front-running U.S. long shot Great Communicator. But Pincay managed to get Le Glorieux through on the rail to win the \$750,000 event by a neck. Motley

was third, a nose in front of Stately Don.

Le Glorieux covered the 1 1/4 miles (2,015 meters) in 2 minutes, 24 1/5 seconds.

The most ballyhooed horse in the field, the Soviet Union's Gjakst, never got into contention. "He was not in the same class as these horses," jockey Mark Teague conceded after Gjakst struggled home in 13th place, 17 lengths behind the winner. (It was a bad day all around for the Eastern bloc: Poland's Omen finished 11th in the International and another Soviet horse, Star, was trounced in a lesser handicap race.)

Le Glorieux is a true internationalist. His ownership is West German, but the colt is a son of the Le Fabuleux mare La Mirande and the former Maryland state champion the Blues. Le Glorieux was bred in England and is trained in France by Robert Collet.

The 3-year-old wasn't considered a top horse abroad. He couldn't beat stakes horses in France, and scored his only victories when he shipped to West Germany to run against somewhat inferior competition.

But when he came to the United States and finished second in the Man o' War Stakes at Aqueduct last weekend, he earned the favorite's role in a weak International field.

Before the race, Collet told Pincay to put the colt in third or fourth place in the early stages. That would have been a good spot, but the horse wouldn't cooperate. "He just didn't seem to be willing to go," Pincay said. "Going into the first turn I was way behind, and I said: 'What the hell am I doing back here?'"

While Le Glorieux dropped well out of contention, Great Communicator and the English colt Risk Me raced head and head for the lead, setting an honest pace — the first quarter-mile in 23-2/5, the half-mile in 46-3/5.

When Risk Me gave up, Motley shot up the rail to make a challenge for the lead. But he couldn't get through cleanly, and jockey Cash Asmussen steadied him, losing his momentum at a crucial moment. That left Great Communicator with a clear lead as the field turned for the home. And Le Glorieux still didn't seem to be going anywhere.

The favorite had been on 17 lengths behind in midrace and as he straightened into the stretch he still had half a dozen horses in front of him. Pincay had made the best of a bad situation, trying to save ground on the turns. Having done so, he had to hope that he would find running room on the rail in the stretch.

Pincay steered Le Glorieux around the turn Risk Me in the early part of the stretch run, and then went back to the rail. "I was kind of lucky the field was spread out," he said. "I had to maneuver in and out, and then I hoped that the horse in front was going to drift out."

Great Communicator was holding off challenges from Motley and Stately Don, but he is not a strong finisher. In fact, his only victories this season came in a claiming race and an allowance race in California. So When Le Glorieux got into gear and found plenty of room on the inside, the leader couldn't hold him off.

Le Glorieux won \$450,000, increasing his lifetime earnings to \$802,589.

The International's crowd of 20,654 was somewhat of a disappointment, since the presence of the Soviet horse had figured to be a box-office attraction. But the crowd bet \$2,813,300, an all-time Laurel record, on the 11-race program.

Kenyan Ibrahim Hussein Wins New York Marathon

The Associated Press

NEW YORK — A confident Ibrahim Hussein of Kenya caught pace-setter Pat Peterson shortly past the 14-mile (22.6-kilometer) point and coasted to victory in Sunday's 18th New York City Marathon.

Hussein, 29, in the 1985 race in his marathon debut and fifth last year, was timed at 2 hours, 11 minutes, 1 second.

Priscilla Welch of Britain led all the way in easily winning the women's title in 2:38:16. Welch, who will be 43 on Nov. 22, is the event's oldest women's winner. Mikko Gorman was 42 years, 75 days when she won for the second consecutive time in 1977.

For Hussein, 29, a former Western Athletic Conference steeplechase champion at the University of New Mexico, it was his second marathon and third New York City Marathon.

Prior to Sunday's race, Hussein had been relaxed and "very confident," as compared to last year when he ran "scared."

"I think you will see some surprises," Hussein said. "I think somebody will beat the race pace that somebody else set."

Early in the 26-mile race, Hussein and Welch each collected \$25,000 and a new Mercedes-Benz.

The top U.S. finisher here in 1984 (fourth) and 1985 (third), Peter Dinklage, was 35th overall, finishing in 3:04:45. He was on a record 2:04 pace before Hussein reeled him in just after the halfway point.

Peter Dinklage, 35, was overtaken in the closing stages and placing fourth in 2:12:03, behind Gianni DeMadonna of Italy (2:11:53) and Pete Fitzgerald (2:11:54), the 1984 U.S. Olympic Trials marathon winner. Tommy Ekblom of Finland finished fifth in 2:12:31.

The race attracted a record field of more than 22,000.

Hussein, the first African to win here, ended a string of three consecutive victories by Italian runners. Orlando Pizzolato won in 1984 and 1985, and Gianni Pizzolato triumphed last year. This time Pizzolato faded to sixth and Poli never was in contention.

Francis Bonnet and Jocelyne Villetton, both of France, finished second and third among the women. Allison Roe of New Zealand, the 1983 champion, dropped out before the 10-mile mark.

Hussein and Welch each collected \$25,000 and a new Mercedes-Benz.

Transition

NATIONAL FOOTBALL ASSOCIATION
DALLAS — Volwed Dennis Nutt, guard.
DENVER — Glenn Elston Turner, guard.
HOUSTON — Volwed Dennis Nutt, guard.
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SCOREBOARD

Hockey

NHL Standings

Wales Conference

Pacific Division

New Jersey

Los Angeles

San Jose

Vancouver

Calgary

Edmonton

Winnipeg

Chicago

Minnesota

St. Louis

St. Paul

Columbus

Detroit

Buffalo

Pittsburgh

Philadelphia

Washington

New York

Boston

Florida

Atlanta

Tampa Bay

Orlando

Nashville

Milwaukee

St. Joseph

Cincinnati

Columbus

Indianapolis

Cleveland

Pittsburgh

Philadelphia

Washington

New York

Boston

Florida

Atlanta

Tampa Bay

Orlando

Nashville

Milwaukee

St. Joseph

Cincinnati

Columbus

Indianapolis

Cleveland

Football

Selected College Results

East

Amherst 14, Tufts 12

Army 17, Temple 12

Boston Col. 30, Tennessee 18

Clemson 31, Wake Forest 17

Columbia 28, W. Virginia 21

Cornell 24, Villanova 23

Duke 21, Wake Forest 17

Florida 29, Georgia 21

Georgia Tech 21, Wake Forest 17

Harvard 14, Brown 12

Holy Cross 24, Massachusetts 16

Iowa 29, Indiana 21

Kansas 71, Kansas State 7

Louisiana 42, Mississippi 13

Miami 41, East Carolina 3

Michigan 31, Ohio State 13

Minnesota 27, Wisconsin 13

Nebraska 42, Missouri 7

North Carolina 48, South Carolina 8

Oklahoma 71, Kansas 10

Pittsburgh 24, Miami 35

Rice 14, Arkansas 38

South Carolina 48, North Carolina 8

Tennessee 18, Baylor 20

Texas 27, Texas Tech 27

UCLA 31, Arizona State 23

Vanderbilt 17, Rutgers 13

Wake Forest 17, Duke 21

West Virginia 21, Clemson 31

Wisconsin 13, Minnesota 27

WV 21, Clemson 31

